

TRAILBLAZER INITIATIVE MEETING

Thursday, April 1, 2021 - Virtual ZOOM Meeting Format

An opportunity to learn about new service lines and revenue sources

Agenda

10:00 am

Welcome

Pam Pfister, CEO - Morrison Community Hospital Randy Dauby, CEO - Pinckneyville Community Hospital





10:05 am **Transforming the Nephrology Community - The opportunity for acute dialysis in rural hospitals**

Ron Kubit, CEO - TeleNeph, LLC
Dr. Mandeep Sahani - Desert Kidney Associates
Identifying new revenue growth through an end-to-end clinical nephrology solution for rural hospitals, increasing revenue sustainability and allowing rural hospitals to provide care to their communities for years to come.





10:30 am **Building a Rural Integrated Network - Hospitals Sharing Resources**

Rob Schmitt, CEO - Gibson Area Hospital & Health Services Don Williams, CEO - Iroquois Memorial Hospital Paul Skowron, CEO - Warner Hospital & Health Services







11:00 am Utilizing Remote Patient Monitoring to Optimize Care

Dr. Teresa Sieck, CEO - WebCare Health



11:20 am **Building a Robust Telemedicine Solution**

*Dr. Chris Gallagher, MD, CEO - Access Physicians*Examine rural telehealth trends over the past 18 months. Explore service lines that consistently allow rural hospitals to keep more care local. Review a model of care that allows hospitals to cohort together and reduce expenses, while still bringing specialists to their community.



11:40 am Addressing Rural's Top Outmigrating Service Line and Gaining More Referrals to your Outpatient IV Infusion Program

Mitchell Berenson, MPH, CEO - Community Infusion Services

- How ACO shared savings programs benefit from reductions in preventable readmissions and ER visits, all driven by Outpatient IV Therapy
- Transparency becoming clinically integrated with larger hospitals to care for your chronically ill patients
- How remote patient monitoring drives 90% patient compliance, dramatically improving patient quality and health value
- Why this service line is rarely maximized

12:00 pm Care Coordination - Sharing Experiences from the Field

Jackie King, Director of Compliance, Clinical Informatics - ICAHN Pat Schou, Executive Director - ICAHN

Pat and Jackie will share their own personal patient care experiences involving family members.



12:20 pm **General Discussion / Adjournment**

Join Zoom Meeting:

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