



The Story of Rural Health: **Community and You**

2022 Annual Conference

Thursday, November 10
I-Hotel & Conference Center



WELCOME TO OUR ANNUAL CONFERENCE

The Story of Rural Health: Community and You

Welcome back to Champaign and to the 19th Annual ICAHN Conference!

We are pleased that this year's Annual Conference is in-person once again so our members can network and embrace this year's conference theme, "*The Story of Rural Health: Community and You.*" It has been a long year recovering from the pandemic, and it is exciting now to move forward with new ideas and opportunities to support and grow our rural communities.

The ICAHN Annual Conference offers a promising day filled

with outstanding speakers who will share their insights and successful strategies as well as inspire us to meet challenges head on. More than 50 exhibitors are ready to explain their programs and services, and ICAHN welcomes you to participate in their Password Game for a chance to win prizes and have a great time with your peers. Do not miss!

2022 ICAHN awards will be announced during the conference recognizing four exceptional young hospital leaders and four innovative hospital projects. This year, ICAHN adds

a Community Impact award and will honor two ICAHN CEOs, one with a Lifetime Achievement Award and the other, a Presidential Award for commitment to ICAHN and rural health.

We encourage you to spend time reconnecting with your peers and stay all day not to miss any of the door prizes. The ICAHN Annual Conference is your special day and the perfect opportunity to share those conversations with your rural health friends. We salute your work and dedication to your community and making a difference for tomorrow.



PAUL SKOWRON



PAT SCHOU

EXECUTIVE DIRECTOR



SPECIAL THANKS TO OUR PARTNERS AND SPONSORS



LUNCH SPONSORS



KEYNOTE SPEAKER SPONSOR



BREAKFAST SPONSOR



HOSPITAL VIDEO AWARD SPONSOR



TOTE BAG SPONSOR



LANYARD/NAMEBADGE SPONSOR



BREAK SPONSOR



BANNER SPONSOR



PREFERRED PARTNERS

Consociate Health
Dansig Insurance Risk Advisors
Midwest Energy
OS Inc.
UltraGroup LLC
Vizient

BLUE STAR PARTNERS

Access TeleCare
ARMCO Partners
The Compliance Team
CorroHealth
DEMI Healthcare Partners
Hinshaw & Culbertson LLP
The Joint Commission
Magnet Solutions
People Centric Consulting Group
Pinnacle Healthcare Consulting
Senex Services
STL Communications, Inc.
Strategic Reimbursement Group
The Robert Madigan Company
Vizient Insurance Services
WebCareHealth
Wipfli

ORGANIZATION SPONSORS

Adkisson Consultants
Ameren Illinois Energy Efficiency
Americollect
Anders CPAs+Advisors
Arctic Wolf
Blue & Co., LLC
Eide Bailly, LLP
Guardian Compliance Advisors
HealthTechS³
Heyl Royster
Integritas
Medefis, Inc.
O'Shea Builders
P.J. Hoerr, Inc.
Relias
TAG Communications, Inc.
Xerox Business Solutions Midwest

THURSDAY, NOVEMBER 10 – 2022 ANNUAL CONFERENCE

- 7:30AM **Breakfast** – *Sponsored by The Joint Commission – Heritage Hall*
Exhibit Visits – *Heritage Hall*
- 8:30AM **Welcome** – Paul Skowron, Board President, and
Pat Schou, Executive Director – *Chancellor Ballroom*
- 8:35AM ***'The Trust Edge'*** – *Chancellor Ballroom*
David Horsager, MA, CSP, CPAE, CEO, The Trust Edge Leadership Institute
– *Sponsored by Ameren Illinois Energy Efficiency Program*
- 9:30AM Announcement of **'4 Under 40' Award Winners** with Banner Presentation
– *Banners sponsored by Integritas Physician Services*
Announcement of **IMPACT and Community Project Awards**
with Video Presentations – *Videos sponsored by O'Shea Builders*
– *Chancellor Ballroom*
- 9:45AM ***'Leadership Strategies for Healthcare Executives: Building Healthier
Communities and Achieving Health Equity Through Engagement
of Community Health Workers'*** – *Chancellor Ballroom*
Dr. Kenneth Campbell, DBe, MPH, MBA, MA, BaSc, BaPsyc
– *Chancellor Ballroom*
- 10:30AM **Break** – *Sponsored by MedPro Group – Heritage Hall*
Exhibit Visits – *Heritage Hall*
- BREAK-OUT SESSIONS**
- 11:15AM ***'Trust 2.0'*** – *Lincoln*
David Horsager, MA, CSP, CPAE, CEO, The Trust Edge Leadership Institute
'How to Lead Your Providers' – *Chancellor Ballroom*
Don Harkey, CEO, Founder, People Centric Consulting Group
'Supply Chain Disruptions and Related Inflation' – *Honors*
Leslie Hanlon, Supply Chain Planning Manager, Cardinal Health,
and Jeff Lawrence, Vice President, Business Development, Envi
'Cybersecurity in an Environment that Changes by the Minute' – *Alma Mater*
Jeff Bills, CTO/Partner, Cloud Proven Networks
- 12:00PM **Buffet Lunch** – *Sponsored by Consociate Health / Dansig Insurance*
Risk Services / Vizient – *Heritage Hall*
Exhibit Visits – *Heritage Hall*



SPEAKER BIOGRAPHIES



8:35AM DAVID HORSAGER, MA, CSP, CPAE, CEO, The Trust Edge

David has advised leaders and delivered life-changing presentations on six continents, with audiences ranging everywhere from FedEx, Toyota, MIT, and global governments to the New York Yankees and the Department of Homeland Security. He serves within The Trust Edge Leadership Institute, is a Trust Expert in Residence at High Point University, and is a Wall Street Journal best-selling author.



9:45AM DR. KENNETH CAMPBELL, DBe, MPH, MBA, MA, BaSc, BaPsyc

Dr. Kenneth Campbell serves as Executive Assistant (Special Projects and Policy) to the Director of the Illinois Department of Public Health. He is a Fellow with the Harvard T.H. Chan School of Public Health (Executive Healthcare Training Education), serves as a part-time Clinical Assistant Professor in the Department of Health Policy and Management, is a part-time faculty member of Tulane University, and serves as an Adjunct Professor in health science and career programs at City Colleges of Chicago and Malcolm X College.



THURSDAY, NOVEMBER 10 – AFTERNOON AGENDA

1:00PM

BREAK-OUT SESSIONS

'Care Coordination to Reduce Hospitalizations' – Alma Mater

Cheryl Adams, Sparta Community Hospital

'Adding New Service Lines to CAH Facilities' – Chancellor Ballroom

Jim Easter, Founding Principal, Easter Healthcare Consulting,
and Ada Bair, CEO, Memorial Hospital

'Medicare Cost Report and Reimbursement' – Lincoln

Kevin Wellen, Director Reimbursement, CliftonLarsonAllen

***'Beyond Bake Sales and Raffles: All the Secrets You Need to Know
to Make a Thoughtful and Successful Gift Request'*** – Quad

Penny Echternach, Associate Vice President, Hilary Lyons Associates

'Rural Health Fellowship and Project Development' – Technology

Kathy Fauble, Director, ICAHN Professional Education Services

1:30PM

Announcement of the Special Partner Award, Presidential Award,
and Lifetime Achievement Award, with special recognition of outgoing
Board President Paul Skowron – Chancellor Ballroom
Videos Sponsored by O'Shea Builders

2:15PM

'A View From the Hill: Rural Health Policy Updates' – Chancellor Ballroom

Carrie Cochran-McClain, Chief Policy Officer
National Rural Health Association

3:15PM

***'Going Beyond Employee Engagement: Exploring Culture
in the Future of Work'*** – Chancellor Ballroom

Dr. Brad Shuck, Author, Tenured Professor at the
University of Louisville, and Co-Founder of OrgVitals

4:15PM

Final Prize Drawings and Event Closing

*ICAHN extends a special thanks to Managed Care Partners for their
Tote Bag Sponsorship and also, to Collection Professionals, Inc.,
for their Lanyard and Namebadge Sponsorship.*

ACHE Credit will be awarded for participation in conference sessions. Criteria for successful completion includes attendance at the entire session for which you are requesting credit and submission of a completed evaluation form. The evaluation form will be emailed to you after the event. You will receive your certificate by email after you complete the evaluation.



SPEAKER BIOGRAPHIES



2:15PM CARRIE COCHRAN-MCCLAIN, Chief Policy Officer, NRHA

Carrie Cochran-McClain joined the National Rural Health Association staff in 2020 where she serves as head lobbyist for the association and is responsible for driving the policy agenda for rural health. Carrie has more than 20 years of experience working in federal health policy development, including leadership roles at Health Management Associates, the U.S. Department of Health and Human Services, and the Federal Office of Rural Health Policy.

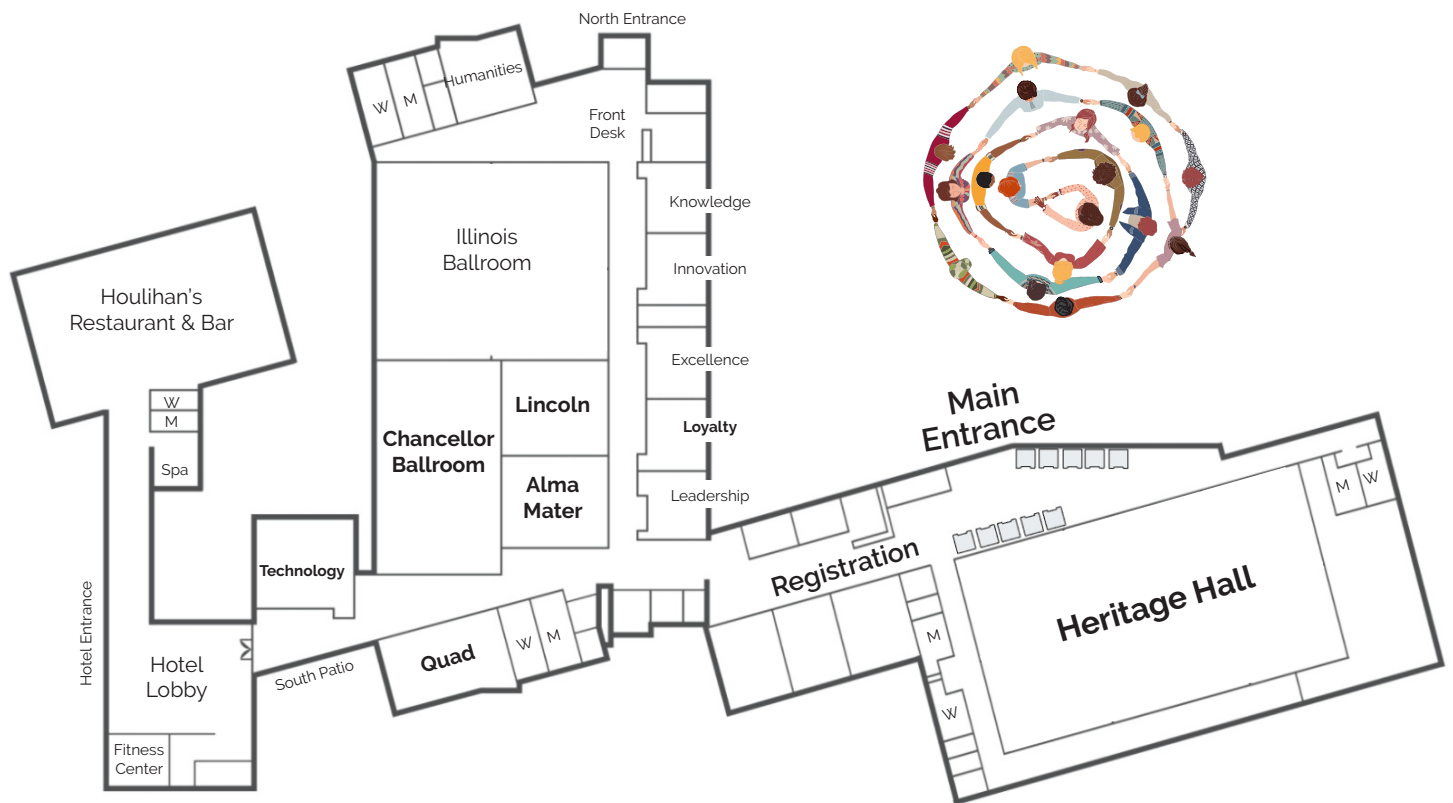


3:15PM DR. BRAD SHUCK, Author, Tenured Professor at the University of Louisville, and Co-Founder of OrgVitals

Dr. Brad Shuck is an internationally recognized and sought-after thought leader in the areas of employee engagement, leadership, and organizational culture. He is the author of *"Employee Engagement: A Research Overview"* and has published or presented more than 300 academic articles, book chapters, and invited presentations. Shuck holds four U.S. copyrights and one pending trademark for his research-driven intellectual property on employee engagement and culture management.



CONFERENCE CENTER LAY-OUT



Heritage Hall – *Vendor Exhibits / Breakfast and Lunch*

Chancellor Ballroom – *General Sessions / Break-Out Session (Don Harkey/
Jim Easter/Ada Bair)*

Alma Mater – *Break-Out Session (Jeff Bills/Cheryl Adams)*

Lincoln – *Break-Out Session (David Horsager/Kevin Wellen)*

Honors – *Break-Out Session (Leslie Hanlon/Jeff Lawrence)*

Quad – *Break-Out Session (Penny Echternach)*





Together, proudly supporting ICAHN.



*Proud to be an ICAHN
Preferred Partner*

Consociate Health is a Third Party Administrator (TPA) who, for nearly 40 years, has partnered with employers and hospitals. Consociate Health is a preferred Benefits Partner for The Illinois Critical Access Hospital Network. As a result of this partnership, we are the Claims Administrator and Dansig serves as a Benefits Consultant for 13 of their member hospital systems and 6 other larger systems.

To learn how we can better serve you, please contact us.

2828 N. Monroe St. • Decatur, IL 62526 • 217.423.7788
440 N. Main St. • East Peoria, IL 61611 • 309.694.5002
3555 Park Pl W, Suite 1001 • Mishawaka, IN 46546 • 800.550.4115



*Proud to be an ICAHN
Preferred Partner*

Founded in 1972, Dansig Insurance Risk advisors specializes in employer benefit programs with a focus on the Hospital Industry. Our RiskLock process is designed to thoroughly assess your organization and situation from a Risk Management standpoint, identify potential risks, then create and implement strategies to reduce and eliminate those risk issues, in order to maximize profitability. We develop creative, comprehensive, cost-effective solutions, uniquely designed to meet your needs. We specialize in professional liability and cyber liability, and we offer other ancillary coverage beyond healthcare. For more information, please contact us.

111 East Decatur St. • Decatur, IL 62526 • 217-423-3311



*Proud to be an ICAHN
Blue Star Partner*

Vizient is the largest member-owned, member minded health care company in the country representing \$100 billion in annual purchasing volume. Vizient's unprecedented size, national scale, and market leverage allows Vizient Insurance Services to create and manage employee benefits and property & casualty pooled programs designed to spread risk and deliver savings.

If you are interested in learning how Vizient Insurance Services can save your organization money, please contact Jamon Herndon, Sr. Insurance Services Director at 405-440-8915 or at jamon.herndon@vizientinc.com

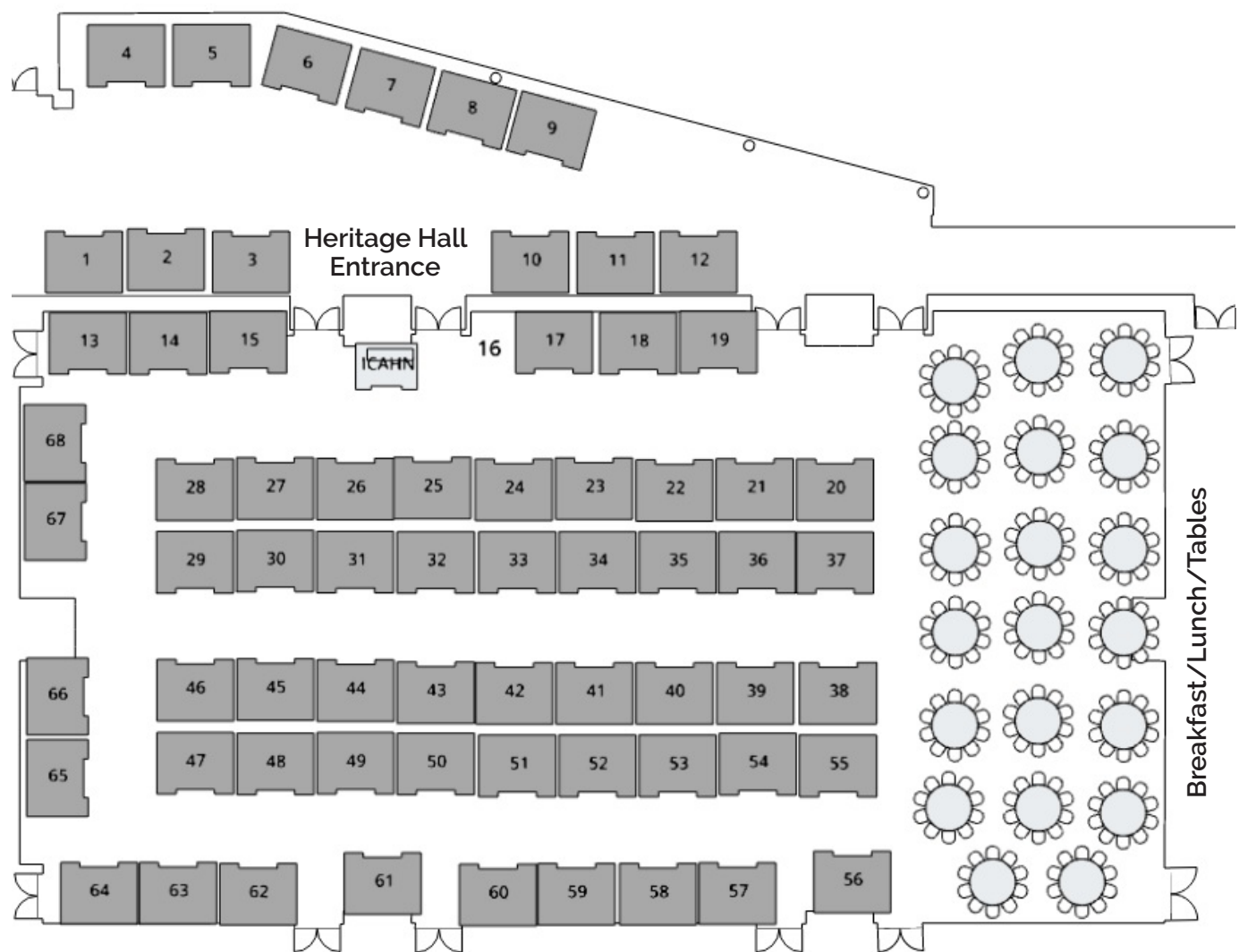
consociatehealth.com

dansig.com

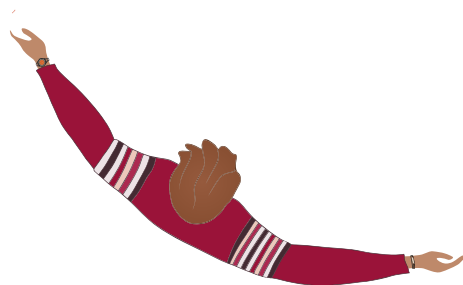
vizientinc.com

EXHIBITOR BOOTH LOCATIONS

Heritage Hall



- ICAHN Preferred Partner
- ICAHN Blue Star Partner
- ICAHN Organization Sponsor



[Access TeleCare](#) – Booth 14

[Adkisson Search Consultants](#) – Booth 21

Air Methods – Booth 59

Allergy 123 – Booth 50

Ameren Illinois Energy Efficiency Program (Speaker Sponsor) – Booth 22

[Americollect](#) – Booth 20

[AmplifyMD](#) – Booth 42

[Anders CPAs + Advisors](#) – Booth 38

[Arctic Wolf Networks Inc.](#) – Booth 12

[ARS / Magnet Solutions](#) – Booth 7

Azalea Health – Booth 48

Beckman Coulter – Booth 31

[Blue & Co., LLC](#) – Booth 19

Collection Professionals Inc. (Lanyard/Namebadge Sponsor) – Booth 67

Compass Health Center – Booth 51

[The Compliance Team](#) – Booth 9

Consociate Health / Dansig Insurance Risk Advisors (Lunch Sponsors) – Booth 1

[Corro Health](#) – Booth 17

[Eide Bailly, LLP](#) – Booth 15

Evident – Booth 60

Farnsworth Group, Inc. – Booth 33

Fiserv/Cardconnect – Booth 49

GFMD – Booth 57

[Guardian Compliance Advisors, LLC](#) – Booth 36

[Heyl Royster](#) – Booth 35

Illinois Chapter of the American Academy of Pediatrics – Booth 43

Illinois Health & Hospital Association – Booth 63

Integritas Physician Services (Banner Sponsor) – Booth 23

Intellimed – Booth 41

The Joint Commission (Breakfast Sponsor) – Booth 5

Konica Minolta Healthcare Americas, Inc. – Booth 30

Labcorp – Booth 32

Lument – Booth 45

Managed Care Partners, Inc. (Tote Bag Sponsor) – Booth 6

Martin One Source (Window Cling Sponsor) – No Booth

McKendree University – Booth 29

Medefis – Booth 8

The Medicus Firm – Booth 46

MedPro Group (Break Sponsor) – Booth 68

Midwest Energy (Window Cling Sponsor) – Booth 16

Midwest Health Care, Inc. – Booth 44

Murray Company – Booth 66

Nova Biomedical – Booth 53

O'Shea Builders (Video Sponsor) – Booth 24

[OS inc. and efficientC](#) – Booth 3

[Pinnacle Healthcare Consulting](#) – Booth 10

[P.J. Hoerr, Inc.](#) – Booth 37

Psychiatric Medical Care – Booth 55

Reditus Laboratories – Booth 47

Relias – Booth 18

The Robert Madigan Company (Window Cling Sponsor) – Booth 28

[Senex Services](#) – Booth 25

[STL Communications](#) – Booth 13

Strategic Reimbursement Group LLC – Booth 26

T2 Biosystems – Booth 65

TAG Communications Inc. – Booth 11

Telligen – Booth 62

TruBridge – Booth 52

[UltraGroup Healthcare](#) – Booth 2

United Imaging (Window Cling Sponsor) – Booth 34

University of Illinois Hospital – Booth 56

USDA, Rural Development – Booth 61

Vizient – Booth 4

Voice Products, Inc. – Booth 40

Walz Label & Mailing Systems – Booth 58

[Webcare Health](#) – Booth 27

Wound Solutions – Booth 54

Xerox Business Solutions Midwest – Booth 39



2022 IMPACT Award Winner

Putting Ideas That Work Into Practice

Illini Community Hospital Readmissions and Recidivism Reduction

Working on reducing readmissions and focusing on high ED utilization is not new to Illini, but a social determinants of health benchmarking survey helped ICH see that a huge population was being missed. After evaluating diagnosis and reasons for return over a 12-month period for all ED 72-hour returns, it is clear the importance of a primary care provider, access to care, communication, and related services (such as pharmacy) to maintain patient services at the appropriate care level. Analysis found ICH's patients with 72-hour ED returns to be in need of medications, without access to the needed primary or specialty provider (including dentists), concerned about changes in their condition, and not clear about their patient education. To date, ICH has been able to reduce its 72-hour ED returns by approximately 5%. Based on the social determinant needs, placement, and education concerns, a full time care manager was relocated to the ED and readmission interviews are conducted with all patients returning to the ED within 72 hours. Through case reviews of ED patients returning, ICH has a much better understanding of true patient needs. While the diagnosis category yielding the most returns may change from month to month, the need to care coordinate and better manage care of these patients is the significant trend that remains the same. Developing a better understanding of why patients return has helped ICH understand the need to change how its educational process and how they follow up after discharge to provide better outcomes.



2022 IMPACT AND COMMUNITY PROJECT AWARD WINNERS

Finding creative ways to motivate staff, initiating a new approach to improve patient relationships, and implementing successful community projects are the precursors to innovation and making a difference in your community! Explore how your peers transformed their ideas into programs and services that work and inspire.

2022 Community Project Award Winner

Making a Difference in Your Community

Taylorville Memorial Hospital

Vaping Prevention / Cessation at Taylorville Junior High School

The project included implementing an evidence-based youth vaping prevention program, "CATCH My Breath," to all sixth, seventh, and eighth grade students at Taylorville Junior High School. Approximately 500 TJHS students learned about the harmful effects of vaping, refusal techniques, and resources for nicotine cessation in four educational sessions. The need for this project was identified by Taylorville Memorial Hospital's 2021 Community Health Needs Assessment. Lung health was identified as one of the three community health priorities. Implementing a smoking/vaping prevention program in the Taylorville School District was part of TMH's 2022-2024 Community Health Implementation Plan. A post-program survey revealed the 92.3% of the participants were less likely to vape as a result of the program. 91.6% of the participants claimed they learned a great deal about e-cigarettes, and 92.7% felt they understood e-cigarette advertising better as a result of the program. Additionally, 93.2% feel confident in using refusal skills learned in the program. As a result of the "CATCH My Breath" program, several students came forward to ask for help with their addiction to e-cigarettes and vaping. This prompted Lora Polley and Darin Buttz to become certified instructors in the American Lung Association's N-O-T (Not On Tobacco) teen smoking and vaping cessation program. This program consists of 10 (50-minute) sessions for teens that needed help quitting smoking/vaping.



2022 '4 UNDER 40' WINNERS

MARIAH BARGMAN, Community Relations and Marketing Memorial Hospital, Chester

Mariah is a visionary when it comes to the many projects her managers or staff bring to her. She asks the right questions to ensure she understands and then she expands those concepts into amazing marketing ideas for the department or the hospital. She also follows up on the results and ensures we are obtaining the right outcomes. Mariah has created programs that show long-term solutions to our hospital and managers' needs, Mariah created our hospital's Medical Explorers program from scratch. She organized and leads this program for high school and college students. She advertises at local schools, schedules a visit at each of the local schools to answer questions, and she conducts an open house for students and parents. Students that are accepted attend monthly and she and a department leader teach the students about different healthcare positions. Considering the growing staff shortage in healthcare, this program has already paid dividends as students are completing their college programs and returning to the hospital for employment. Currently, we have hired four of the past explorers to the hospital team. Mariah strives to make communication, community, and health better for all, and she can see this vision for not just that moment, but for years ahead. Mariah doesn't do all of this because it is her job, she does it because she loves her community and she sees the potential in all that is around her.



TYLER KILLPACK, Director of Operations / Chief of Staff to the CEO Mercyhealth Hospital – Harvard

Tyler embodies Mercyhealth's mission of serving with a passion for making lives better. He demonstrates this by putting the needs of his employees first so they, in turn, will put the needs of their patients first. His regular presence, rounding, and employee engagement is key to the delivery of exceptional care. Tyler is one of the most humble, empathetic people I know. He actively listens to and mentors his employees, helping them grow in their careers. Utilizing his skills in leadership, business development, finance, and healthcare operations, he has been able to serve as a key leader in not only the critical access hospital environment but also in the development and execution of the new Mercyhealth Hospital in Crystal Lake. Under Tyler's leadership, Mercyhealth Hospital – Harvard has maintained The Joint Commission's Acute Stroke Ready designation and is accredited as an Illinois Emergency Department Approved for Pediatrics' facility with recent successful surveys. He secures access to SHIP, Flex, and ARP grants and assesses the needs of the facility, in addition to serving as Chief of Staff to the Chief Executive Officer of the hospital.



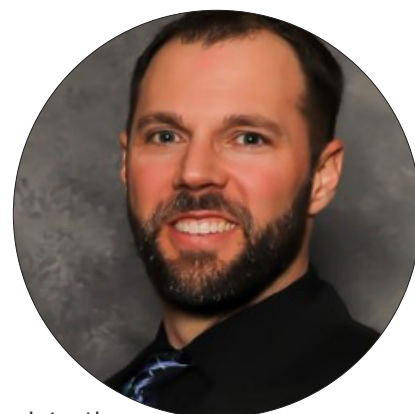
KALI MARTIN, Emergency Department Manager
Horizon Health

From engaging and motivating staff to help optimize the Electronic Health Record for easier documentation compliance, Kali is always coming up with new and innovative ideas. She works tirelessly to ensure staff feel supported and heard. The emergency department never sleeps, and I do not think Kali does, either. From obtaining her Masters Degree while working fulltime to supporting staff in the Emergency Department at all hours of the day and night, she truly leads by example. She loves to recognize staff and never takes the spotlight for herself. Kali collaborated and led a team in significantly raising sepsis scores. Horizon Health was awarded ICAHN's 2021 IMPACT Award for the work she spearheaded, and she has also received the prestigious DAISY Award for nursing. She is a member of the Nursing Leadership Committee who's intent is to improve nursing processes and policies and the Employee Engagement Committee, and she routinely volunteers for added duties despite how busy she is. Additionally, Kali proposed "in unit" educators to help with standardizing onboarding of new staff, a highly successful process change that continues to make a difference for all new nurses at Horizon Health.



BRANDON WIETTING, Revenue Cycle Director
Massac Memorial Hospital

Brandon always strives for the best work environment for his staff, leading in the most efficient way and continually pushing his limits of creativity in order to find opportunities that better our business and the manner in which we do things. Brandon has demonstrated leadership by continuing to grow the number of departments he supervises in order to include the entire revenue cycle process. These departments include business office, medical records/coding, OP patient access, ER patient access, clinic patient access and pre-registration and scheduling. He leads this team by holding them accountable and empowering them with decision-making authority within the revenue cycle area. Brandon was also instrumental in getting automated financial assistance application approvals through the system for more timely completion and follow-up, and he created daily dashboards for the leadership team on hospital operation. Brandon also saw a need for better control and procedures for collections, discounts, and communication with our patients on payments. In order to correct and improve these issues, he led the development of a new department for pre-registrations. He streamlined our discount policy, as well as our financial assistance program. After implementation of all of these new processes, the AR days dropped dramatically, and all employees feel confident working with our patients using these procedure.



2022 MBQIP QUALITY AWARDS

The Medicare Beneficiary Quality Improvement Program (MBQIP) began in 2011 as a way for critical access hospitals to demonstrate the quality of care that they provide. This program has continued to evolve, adding new measures and removing outdated ones.

In 2016, the Federal Office of Rural Health Policy (FORHP) deemed it necessary for CAHs to participate in at least one measure of one domain to receive Flex funding opportunities. Each year, FORHP has increased the level at which the hospital must participate to remain Flex fund eligible.

Before COVID, the 2020 requirements were set as reporting data for two quarters in at least three of the four quality domains. However, in order to support the hospitals during the public health emergency, the MBQIP participation requirement has been waived for the 2020-2022 Flex grant years.

ICAHN recognizes the following hospitals for being in the 90% percentile of Illinois critical access hospitals for influenza vaccination coverage among healthcare personnel.

- | | | |
|--|--|--------------------------------|
| • Carle Eureka Hospital | • Genesis Medical Center
- Aledo | • Kirby Medical Center |
| • Carle Hoopeston Regional
Health Care Center | • Hamilton Memorial Hospital | • Mason District Hospital |
| • Clay County Hospital | • Illini Community Hospital | • Pana Community Hospital |
| • Community Hospital
of Staunton | • Lawrence County
Memorial Hospital | • St. Joseph Memorial Hospital |
| | | • Sparta Community Hospital |

ICAHN recognizes the following hospitals for being in the top 10% of all critical access hospitals in the country for two quarters in at least one of the measures in the outpatient quality domain.

- | | | |
|---|--|---------------------------------------|
| • Clay County Hospital | • Mason District Hospital | • Pinckneyville Community
Hospital |
| • Genesis Medical Center
- Aledo | • Memorial Hospital – Carthage | • Pana Community Hospital |
| • Fairfield Memorial Hospital | • Memorial Hospital – Chester | • Red Bud Regional Hospital |
| • Gibson Area Hospital
& Health Center | • Mercyhealth Harvard Hospital | • Sparta Community Hospital |
| • Hamilton Memorial Hospital | • Morrison Community Hospital | • St. Francis Hospital |
| • Hillsboro Area Hospital | • OSF HealthCare Saint Clare
Medical Center | • St. Joseph's Hospital |
| • Hopedale Medical Complex | • OSF HealthCare Saint Luke
Medical Center | • St. Joseph Memorial Hospital |
| • Horizon Health | • OSF HealthCare Saint Paul
Medical Center | • Taylorville Memorial Hospital |
| • Lincoln Memorial Hospital | | • Wabash General Hospital |
| | | • Washington County Hospital |



ICAHN recognizes the following hospitals for achieving 100% the past four quarters in providing complete documentation for all emergency department transfer patients.

- Carlinville Area Hospital
- Carle Hoopeston Memorial Hospital
- Fayette County Hospital
- Hamilton Memorial Hospital
- Hopedale Medical Complex
- Illini Community Hospital
- Kirby Medical Center
- Lawrence County Memorial Hospital
- Mason District Hospital
- Midwest Medical Center
- OSF HealthCare Holy Family Medical Center
- OSF HealthCare Saint Paul Medical Center
- Wabash General Hospital

HCAHPS Ratings

The Hospital Consumer Assessment of Healthcare Providers and Systems (HCAHPS) is a survey instrument developed to measure a hospital patient's perception of their care. These awards include hospitals that received top box scores greater than 90% for the global questions as well as hospitals that received four or five star ratings.

HIGH-ACHIEVING HCAHPS HOSPITALS

- Crawford Memorial Hospital
- Ferrell Hospital
- Gibson Area Hospital & Health Services
- Hammond Henry Hospital
- Hopedale Medical Complex
- Horizon Health
- Kirby Medical Center
- Massac Memorial Hospital
- Midwest Medical Center
- Northwestern Medicine Valley West Hospital
- Salem Township Hospital
- St. Francis Hospital
- St. Joseph's Hospital
- Wabash General Hospital



2022 ANNUAL CONFERENCE & SPONSORSHIP LISTING

ACCESS TELECARE (Blue Star Partner) – Booth 14

Address: 1717 Main Street, Suite 5850
Dallas, TX 75201

Contact: Jake Kercheval, VP, Business Development

Email: jkercheval@soctelemed.com

Phone: 641.990.9327

Website: www.accesstelecare.com

Access TeleCare is the leading national provider of specialty telemedicine for hospitals, health systems, and outpatient clinics and practices. The physician-led company has more than 2,500 active telemedicine programs across 10 medical specialties, including pulmonary and critical care, hospitalist medicine, maternal-fetal medicine, infectious disease, nephrology, and cardiology.

ADKISSON SEARCH CONSULTANTS (Organization Sponsor) – Booth 21

Address: 3901 General Electric Road
Bloomington, IL 61704

Contact: Michelle Houchin, President

Email: michelle@adkissonsearch.com

Phone: 866.311.0000

Website: www.adkissonsearch.com

Adkisson Search is a nationwide search firm specializing in Executive, Physician, Advanced Practitioner, and Allied Health Professionals.

AIR METHODS – Booth 59

Address: 26544 South State Line Road
Crete, IL 60417

Contact: Jennifer Borkowski

Email: jennifer.borkowski@airmethods.com

Phone: 708.295.2834

Website: www.airmethods.com

Air Methods provides Emergent Patient Movement Software Capture data related to transport with simplification including summary, destination, Acuity Score, and more. Equip teams with the ability to track and map a patient's exact location at any point during transport. Convey key information using our collaborative notes function, including condition, status changes, and more. Implement our tools while maintaining control with your own communications and dispatch team.

ALLERGY 123 – Booth 50

Address: 14 North Sierra Madre Street
Colorado Springs, CO 80903

Contact: Stephen Zowin, Director,
Business Development

Email: bzowin@aol.com

Phone: 309.643.5299

Website: www.allergy123.com

Allergy 123 treats the cause, not the symptoms Allergy 123 provides a turn-key allergy testing and treatment platform for the medical community that provides for innovative allergy care to primary care, rural hospitals, and specialty practices

AMEREN ILLINOIS ENERGY EFFICIENCY PROGRAM (Organization Sponsor/Speaker Sponsor) – Booth 22

Address: P.O. Box 5098
Peoria, IL 61601

Contact: Phil Lopez, Market Segment Coordinator

Email: plopez2@ameren.com

Phone: 586.530.8252

Website: www.amerenillinoisavings.com

The Ameren Illinois Energy Efficiency Program helps your hospital improve patient comfort, manage energy usage, and reduce overhead costs. This award-winning program provides incentives for LED lighting upgrades, HVAC equipment, specialty equipment, custom projects unique to your building and more. Request a free Energy Consultation with one of our expert Energy Advisors at AmerenIllinoisSavings.com/EnergyAdvisor or visit AmerenIllinoisSavings.com to learn how you can start saving today.

AMERICOLLECT (Organization Sponsor) – Booth 20

Address: P.O. Box 1566
Manitowic, WI 54221

Contact: Bill Bollinger, Regional Director
of Ridiculously Nice Sales

Email: bill.bollinger@americollect.com

Phone: 586.530.8252

Website: www.americollect.com

Americollect firmly believes that everyone deserves to be treated 'Ridiculously Nice,' all the time, no matter what. Collecting only for the healthcare industry, Americollect utilizes its 'Ridiculously Nice' approach to open communication lines and builds trust with the patient, providing the same compassionate approach that they expect from their healthcare organizations.





An Aggressive Advocate for Rural Providers

Your Managed Care and Revenue Enhancement Department

We support you by:

- Evaluating and negotiating new at-risk and non-risk payer contracts
- Modeling impact of payer offers and development of counteroffers
- Managing day-to-day communications with payers
- Negotiating renewals on existing contracts
- Auditing payer remittances for compliance with contract terms
- Credentialing providers into payer networks
- Enhancing revenue through contracting with area employers
- Providing education for hospital staff, board members and your communities

Since 1994, Managed Care Partners has been assisting physicians, hospitals, integrated provider networks and other health care organizations with the negotiation and administration of their managed care contracts.

A very cost-effective, ICAHN-negotiated, fixed monthly fee for professional services ensures no surprises. No long-term commitment is required.

We welcome the opportunity to tell you more about Managed Care Partners and to answer your questions about our services.

Please contact:

Keith Leitzen, President
630.936.4211
kleitzen@mngdcare.com

managedcarepartners.net



Experts at
Managing
Managed Care



2022 ANNUAL CONFERENCE & SPONSORSHIP LISTING

AMPLIFY MD – Booth 42

Address: 6754 Shadydale

Shelby Township, MI 48316

Contact: Dan Bommarito, Director of Sales–Midwest

Email: dan@amplifymd.com

Phone: 586.321.3632

Website: www.amplifymd.com

At AmplifyMD, we're building the definitive specialty access platform to seamlessly connect specialists with health systems and medical facilities around the country, bridging the growing specialty access gap with our remote coverage of 15+ critical clinical lines. Connecting patients and doctors through telemedicine is only the beginning: with the data captured in our software, we're able to move away from a transaction-based model of care to clear improvements in clinical outcomes.

ANDERS CPAS + ADVISORS (Organization Sponsor) – Booth 38

Address: 800 Market Street

St. Louis, MO 63101

Contact: Michelle Brockschmitt, Senior Software
Application Analyst + Health Care

Email: mbird@anderscpa.com

Phone: 314.655.0164

Website: www.anderscpa.com

Anders is a dedicated team of CPAs and industry-focused advisors. For over 55 years, Anders has delivered full-service accounting, tax, audit, technology, and advisory services to growth-oriented closely held companies, organizations, and individuals. The Anders Health Care Services Group optimizes staff, resources, and revenue for hospitals and physicians by offering solutions and direction to complex practice management issues.

ARCTIC WOLF NETWORKS, INC. (Organization Sponsor) – Booth 12

Address: 8939 Columbine, Suite 150

Eden Prairie, MN 55347

Contact: Kyla Murrell, Field Marketing Manager

Email: kyla.murrell@arcticwolf.com

Phone: 616.745.6198

Website: www.arcticwolf.com

Arctic Wolf® is the global leader in security operations, delivering the first cloud-native security operations platform to end cyber risk. Powered by threat telemetry spanning endpoint, network, and cloud sources, the Arctic Wolf® Security Operations Cloud ingests and analyzes more than 1.6 trillion security events a week across the globe, enabling critical outcomes for most

security use cases, and optimizing customers' disparate security solutions.

ARS / MAGNET SOLUTIONS (Blue Star Partner) – Booth 7

Address: 2223 Broadway Avenue

Scottsbluff, NB 69361

Contact: Richard Rogers, VP, Business Solutions

Email: richard.rogers@ar-solutions.biz

Phone: 616.610.6619

Website: www.magnetsolutions.biz

Magnet Solutions serves the 501(r) compliant self-pay needs of hospitals and major medical groups. Our clients benefit from our suite of services that includes: statements (paper and electronic presentment) with the ability to guarantor bill, payment portals, financial assistance portals, call center support, and cash application, to mention a few. Our partnerships allow you to streamline your revenue cycle while also enhancing the patient experience.

AZALEA HEALTH – Booth 48

Address: 6 Concourse Parkway, Suite 2550

Sandy Springs, GA 30328

Contact: John Monaco, Enterprise Account Executive

Email: john.monaco@azaleahealth.com

Phone: 816.533.3677

Website: www.azaleahealth.com

Offering a 100% cloud-based, inter-operable solution, Azalea Health delivers EHR, RCM, and a fully integrated telehealth solution designed for rural, community, urban practices and hospitals. Azalea solutions ensure better care coordination and communication, and the "one patient, one record" approach provides care teams the agility to achieve better outcomes.

BECKMAN COULTER – Booth 31

Address: 14147 Forestvale Drive

Chesterfield, MO 63017

Contact: Megan Garrett,

Email: megarett@beckman.com

Phone: 314.449.3768

Website: www.beckmancoulter.com

At Beckman Coulter Lab Diagnostics, we are committed to enhancing healthcare for every person by applying the power of science, technology, and the passion and creativity of our teams to enhance the diagnostic laboratory's role in improving healthcare outcomes. Our diagnostic systems are used in complex biomedical testing and are found in hospitals, reference laboratories, and physician office settings around the globe.





WE ARE HEALTHCARE ACCOUNTING & CONSULTING

Blue & Co. is a top 60 accounting and consulting firm that specializes in healthcare organizations.

We offer diverse solutions that increase operational and financial results through:

- Accounting/Audit Services
- Cybersecurity & Data Management
- Cost Reports
- Reimbursement
- Revenue Cycle
- Tax

Want to learn more about how Blue & Co. can impact your organization? Contact Todd Schiavone today.

Todd Schiavone, *Director*
tschiavone@blueandco.com
502.992.3506

CPAs / ADVISORS



2022 ANNUAL CONFERENCE & SPONSORSHIP LISTING

BLUE & CO., LLC (Organization Sponsor) – Booth 19

Address: 2650 Eastpoint Parkway
Louisville, KY 40223

Contact: Todd Schiavone, Director

Email: tschiavone@blueandco.com

Phone: 502.992.3506

Website: www.blueandco.com

Blue & Co., LLC is an independent accounting and advisory firm with more than 450 associates in 10 offices across Indiana, Ohio, and Kentucky. Blue has over 150 associates exclusively serving the healthcare industry and specializing in reimbursement, audit and assurance, revenue cycle, tax, long-term care, business valuation, and physician services. Blue works with over 1,500 healthcare providers, including more than 350 hospitals throughout the U.S.

COLLECTION PROFESSIONALS, INC. (Lanyard & Namebadge Sponsor) – Booth 67

Address: 723 First Street
LaSalle, IL 61301

Contact: Greg Himelick, COO

Email: ghimelick@collprofinc.com

Phone: 815.223.0804

Website: www.cpils1@ivnet.com

Collection Professionals Inc. services all hospitals, regardless of their size, in a manner that returns a maximum amount of recovery for our clients. We take the time necessary to fully understand your needs and office procedures, helping you better manage your receivables. With our offices located in Macomb, LaSalle, and Joliet, Collection Professionals provides receivable management for bad debt recovery, pre-collection services, early-out programs, and litigation by assignment.

COMPASS HEALTH CENTER – Booth 51

Address: 60 Revere Drive, Suite 900
Northbrook, IL 60062

Contact: Benjamin Bordeaux, Associate Director,
Partner Success

Email: kstancato@compasshealthcenter.net

Phone: 815.483.4132

Website: www.compasshealthcenter.net

Compass Health Center provides Partial Hospitalization (PHP) and Intensive Outpatient (IOP) level care with a deep commitment to clinical quality and patient/family satisfaction. Compass's multidisciplinary treatment team consists of over 350 doctors and masters-level clinicians. Compass's goal is to help patients overcome debilitating psychiatric symptoms so they can continue living their best lives.

THE COMPLIANCE TEAM (Blue Star Partner) – Booth 9

Address: P.O. Box 160
Spring House, PA 19477

Contact: Kristen Ogden, Director
of Quality Improvement

Email: rdunning@thecomplianceteam.org

Phone: 215.654.9110

Website: www.thecomplianceteam.org

Accreditation. Simplified. It's what sets The Compliance Team apart and why RHCs and CAHs choose us! Our plain language quality standards and team of advisors save you time and money. You will be prepared from start to survey with expert-led webinars, self-assessment checklists, and web-based patient satisfaction and outcomes benchmarking. We also offer innovative solutions. The Compliance Team is pioneering patient care with exclusive programs like EID and Swing Bed certifications. Plus, we expanded PCMH standards to integrate COVID outreach, engagement, and education.

CONSOCIATE HEALTH (Preferred Partner & Lunch Sponsor) – Booth 1

Address: 2828 North Monroe Street
Decatur, IL 62526

Contact: Darren Reynolds, CEO / President

Email: tinasuzewitz@consociatehealth.com

Phone: 800.798.2422

Website: www.consociatehealth.com

Consociate Health partners with employers as a trusted advisor to deliver innovative employee benefit programs, healthcare plan administration, healthcare management, and wellness initiatives. Consociate Health is a leading expert in the healthcare industry – providing high-tech, high-touch personalized service guided by proprietary data and analytics.

CORRO HEALTH (Blue Star Partner) – Booth 17

Address: 6509 Windcrest Drive, Suite 165
Plano, TX 75024

Contact: Nikki Graves, Senior Revenue Cycle Consultant

Email: nikki.graves@corrohealth.com

Phone: 618.616.5200

Website: <https://www.pararevenue.com>

PARARev, a CorroHealth Company, was founded in 1985 to provide reimbursement, pricing, coding, and contract management services to hospitals. Their services encompass all aspects of the healthcare revenue cycle, and they also provide services to physician practices, ambulatory care centers, skilled nursing, and independent testing facilities. During the past 37 years, PARARev services have resulted in significant improvement for healthcare providers across the nation.





Improving patient care in rural communities

Patient-Centered Medical Home Accreditation

PCMH is a measured continuous quality improvement program that incorporates patient-centered practice guidelines. The Compliance Team's CMS-recognized accreditation uses plain language Safety-Honesty-Caring® quality standards to build on your existing day-to-day primary care practice operations. **We'll show you how.**

Swing Bed Certification

Swing Bed certification helps your CAH develop best practice transition care services while validating to the community that better care is available in their "home community." It provides evidence that your CAH meets and/or exceeds patient care requirements with performance metrics and swing bed specific patient satisfaction surveys. **Let us elevate your patient care.**

The Compliance Team is the leader in Rural Health Clinic accreditation.

Our comprehensive CMS approved standards are simplified and education based, making it easier for you to attain and retain your accreditation status. **Choose to be Exemplary. Contact us to learn more.**

The Compliance Team[™]
Accreditation Organization

TheComplianceTeam.org
215.654.9110

Want to learn more?
Visit us at Booth #9 during the ICAHN Annual Conference!



2022 ANNUAL CONFERENCE & SPONSORSHIP LISTING

DANSIG INSURANCE RISK ADVISORS (*Preferred Partner & Lunch Sponsor*) – **Booth 1**

Address: 111 East Decatur Street
Decatur, IL 62526

Contact: Travis Schmid, GBA, Vice President

Email: traviss@dansig.com

Phone: 217.451.9039

Website: www.dansig.com

Dansig Insurance Risk Advisors specializes in employer benefit programs with a focus on the hospital industry. Our RiskLock process is designed to thoroughly assess your organization and situation from a risk management standpoint, identifying potential risk, then creating and implementing strategies to reduce and eliminate those risk issues in order to maximize profit. We develop and create comprehensive, cost-effective solutions, uniquely designed to meet your needs.

EIDE BAILLY (*Organization Sponsor*) – **Booth 15**

Address: 1545 Associates Drive, Suite 101
Dubuque, IA 52002

Contact: Jared Heim, Partner

Email: jheim@eidebailly.com

Phone: 563.557.6169

Website: www.eidebailly.com/healthcare

Eide Bailly is a CPA and business advisory firm with more than 40 offices across the U.S. By embracing change and innovation, we've grown with our clients to become one of the top 20 accounting firms in the nation. Eide Bailly serves the healthcare industry by bringing our clients sustainable solutions that help their organizations improve. Accounting is about numbers, but our business is about relationships. Learn more at www.eidebailly.com/healthcare.

EVIDENT – **Booth 60**

Address: 6600 Wall Street
Mobile, AL 36695

Contact: Jonathan Evans

Email: jonathan.evans@evident.com

Phone: 251.753.3468

Website: www.evident.com

With Evident, you gain a partner that will meet your expectations for healthcare delivery. With fully integrated solutions, our EHR delivers one, comprehensive patient record across the care continuum. And with complementary budgeting, workforce management, and RCM software and services, you can have confidence in maintaining solid business operations because your finances are as important as the people you treat.

FARNSWORTH GROUP, INC. – **Booth 33**

Address: 200 West College Avenue, Suite 301
Normal, IL 61761

Contact: Annapoorna Halepatali, Senior Architect

Email: ahalepatali@f-w.com

Phone: 309.663.8436

Website: www.f-w.com

Farnsworth Group is a full-service architectural and engineering firm that offers a single source for hospital, clinic, and long-term care design services for both large and small healthcare facilities. They are committed to providing creative, practical, and knowledgeable services to hospitals throughout Illinois. Their experience with acute care and outpatient healthcare design, CMS, IDPH, NFPA Life Safety Code, infection control, and codes and regulations has been of great value to their clients.

FISERV/CARDCONNECT – **Booth 49**

Address: 1239 Dogwood Avenue
Neoga, IL 62447

Contact: Doug Baker, Senior Account Executive

Email: dbaker@cardconnectpartners.com

Phone: 217.273.8470

Website: www.cardconnectpartners.com

Fiserv/CardConnect is powered by First Data to provide state-of-the-art processing services, advanced point of sale equipment, and merchant cash advances to business communities of all different sizes and needs.

GFMD – **Booth 57**

Address: 2280 Springlake Road, Suite 106
Dallas, TX 75234

Contact: Lisa Starzyk, Eastern Regional Manager

Email: lisa.starzyk@gfmd.com

Phone: 224.280.5472

Website: <https://gfmd.com>

Global Focus is an American small business, specializing in manufacturing and distributing to the clinical healthcare markets. With our own brand of Silencer® centrifuges and Immuno Concepts immunology product lines, we have successfully established a vast network of healthcare institutions throughout the United States and the world. In addition to those brands, GFMD is your source for chemistry analyzers, infectious disease assays, incubators, cold storage, serology assays, and RxDestroyer for controlled substance disposal.





Self Pay Tailored for You

Facing a labor shortage?
Constant hiring and training?
You deserve some backup.

Allow your team to go from getting by,
to getting ahead. **We've got you covered.**

"Magnet Solutions' staff is skilled in conflict resolution and conscientious of collection techniques in rural Illinois to effectively collect and balance relationships with patients. They are very professional and easy to work with."

- Lori Gutierrez , CFO for Rochelle
Community Hospital

Let's Start a Conversation!



Blue Star Partner

www.magnetsolutions.com

sales@ar-solutions.biz

(414) 690-6099

2022 ANNUAL CONFERENCE & SPONSORSHIP LISTING

GUARDIAN COMPLIANCE ADVISORS, LLC *(Organization Sponsor) – Booth 36*

Address: 1512 12th Street
Argyle, TX 76226

Contact: Jared McMahan, President

Email: jared.mcmahan@gca340b.com

Phone: 806.584.3191

Website: www.gca340b.com

Covered entities participating in 340B often struggle with many administrative burdens, including compliance in inventory controls inherent with the program. Now with added challenges set forth by manufacturers, the weight to sustain 340B services has increased significantly. Guardian Compliance Advisors will help you expand access to care and optimize pharmacy networks; increase adherence and outcomes to decrease readmissions; offer vendor contract assistance and coordination; and consult and assist with process and procedures development.

HEYL ROYSTER (Organization Sponsor) – Booth 36

Address: 301 North Neil Street, Suite 505
Champaign, IL 61820

Contact: Katie Anderson, Of Counsel Attorney

Email: kanderson@heylroyster.com

Phone: 217.239.3637

Website: <https://www.secure.heyloyster.com>

Heyl Royster is a regional law firm of more than 115 lawyers, and offices in eight cities throughout Illinois, Missouri, and Mississippi. With broad experience in litigation and transactional law and an emphasis on firm-wide collaboration, innovative processes, and technology, Heyl Royster partners with clients to create tailored strategies designed to meet their individual goals. For more information about Heyl Royster's practice areas, attorneys, and how we can assist you with your legal matters, visit <https://secure.heyloyster.com>.

ICAHN – Welcome Booth (Heritage Hall)

Address: 1945 Van's Way
Princeton, IL 61356

Contact: Pat Schou, Executive Director

Email: pschou@icahn.org

Phone: 815.875.2999

Website: www.icahn.org

ICAHN and its 58 member hospitals make it their over-arching goal to preserve access to rural healthcare while improving the vibrancy and viability of the communities served.

ILLINOIS CHAPTER, AMERICAN ACADEMY OF PEDIATRICS – Booth 43

Address: 310 South Peoria
Chicago, IL 60607

Contact: Stephanie Atella, Immunizations Director

Email: satella@illinoisaaap.com

Phone: 347.432.3428

Website: www.illinoisaaap.org

Illinois Vaccinates Against COVID-19 (I-VAC) is an initiative led by the Illinois Chapter, American Academy of Pediatrics in partnership with the Extension for Community Health Outcomes (ECHO)-Chicago at the University of Chicago, and the Illinois Academy of Family Physicians (IAFP) to support the expansion of COVID-19 vaccine administration into routine patient care workflows in primary care settings, hospital urgent care centers, and upon hospital discharge in Illinois.

ILLINOIS HEALTH & HOSPITAL ASSOCIATION – Booth 63

Address: 1151 E. Warrenville Road
Naperville, IL 60563

Contact: Matthew Angela, Senior Director,
Marketing and Customer Relations

Email: mholmes@team-ihh.org

Phone: 630.276.5582

Website: www.team-ihh.org

IHA offers a comprehensive portfolio of business resources to help hospitals, health systems, and other healthcare organizations compete in today's ever-changing healthcare market. We strive to offer competitive pricing and unmatched customer service that comes from our relentless focus on serving healthcare organizations for over 40 years.

INTEGRITAS PHYSICIAN SERVICES (Organization Sponsor & Banner Sponsor) – Booth 23

Address: 2500 N. Illinois Avenue
Carbondale, IL 62901

Contact: Dave Valette, Director
of Business Development

Email: dvalette@integritasproviders.com

Phone: 618.218.4861

Website: www.integritasproviders.com

Integritas Physician Services is a professional medical staffing company that brings medical providers and hospitals together. We work to provide you with a quality team for your emergency department, hospitalist services, and urgent care.





Ready to recover lost revenue and maximize payer reimbursements?

You sit across the negotiating table from well-capitalized payers. You're squeezed between limited reimbursements and rising costs.

We'll equip you with the data you need to negotiate more favorable, more fair agreements. We'll review transactions and document the patterns of late or inaccurate payments.

Managed Care Partners works only for our providers, *never* payers. We're your outsourced managed care department, here to help you increase profitability, reduce administrative burden, and increase market share.

Since 1994, critical access and small, rural hospitals have relied on our expertise to help:

- Recapture revenue
- Reduce costs
- Achieve better terms with payers
- Manage contracts
- Build market share
- Be the local provider of choice



Visit Our Website at

ManagedCarePartners.net
Your Independent Partner

630.936.4211

Download our FREE white paper on
Keys to Profitability
<https://www.managedcarepartners.net/improve-your-bottom-line/>

2022 ANNUAL CONFERENCE & SPONSORSHIP LISTING

INTELLIMED – *Booth 41*

Address: 1825 East Northern Avenue, Suite 175
Phoenix, AZ 85020
Contact: Adam Tiedt, VP, Business Development
Email: atiedt@intellimed.com
Phone: 608.577.8519
Website: www.intellimed.com

Intellimed is a leading healthcare data analytics company that delivers data-driven solutions to healthcare organizations. Founded in 1983, Intellimed offers clients actionable intelligence and unparalleled support with ready-to-use tools that draw on discharge data, claims data, and more.

THE JOINT COMMISSION (*Blue Star Partner & Breakfast Sponsor*) – *Booth 5*

Address: One Renaissance Boulevard
Oakbrook Terrace, IL 60181
Contact: Chad Larson, Executive Director
Email: clarson@jointcommission.org
Phone: 630.792.5830
Website: www.jointcommission.org

Achieving critical access hospital accreditation from The Joint Commission is a demonstration of a hospital's commitment to providing quality care and continuously improving that care.

KONICA MINOLTA HEALTHCARE AMERICAS, INC. – *Booth 30*

Address: 411 Newark Pompton Turnpike
Wayne, NJ 07470
Contact: Scott Loehrke, Senior Territory Manager
Email: scott.loehrke@konicaminolta.com
Phone: 630.200.4583
Website: <http://www.konicaminolta.com/medicalusa/>

Konica Minolta Healthcare provides robust primary imaging solutions for digital radiography and ultrasound that increase economic value and clinical confidence, and enable a new level of clinical accountability.

LABCORP – *Booth 32*

Address: 1002 Holly Springs Drive
Louisville, KY 40242
Contact: Justin Powers, Hospital Development Executive
Email: powerj1@labcorp.com
Phone: 502.264.1037
Website: www.labcorp.com

Labcorp is a leading global life sciences company that provides vital information to help doctors, hospitals, pharmaceutical companies, researchers, and patients make clear and confident decisions. Through our unparalleled diagnostics and drug development capabilities, we provide insights and accelerate innovations to improve health and improve lives. With more than 70,000 employees, we serve clients in more than 100 countries.

LUMENT – *Booth 45*

Address: 540 Lake Street
Excelsior, MN 55331
Contact: Quintin Harris, Managing Director,
Seniors & Healthcare Banking
Email: quintin.harris@lument.com
Phone: 319.331.5910
Website: www.lument.com

Headquartered in New York with major offices in Columbus and Dallas, Lument is a nationally recognized leader in multifamily and seniors housing finance, providing a comprehensive set of custom capital solutions for investors in multifamily, affordable housing, and seniors housing and healthcare real estate. We are a Fannie Mae DUS®, Freddie Mac Optigo®, FHA, and USDA lender and offer a suite of proprietary commercial lending, investment banking, and investment management solutions.

MANAGED CARE PARTNERS (*Tote Bag Sponsor*) – *Booth 6*

Address: 875 N. Addison Avenue, Suite 200
Elmhurst, IL 60126
Contact: Keith Leitzen, President
Email: kleitzen@mngdcare.com
Phone: 630.936.4211
Website: www.managedcarepartners.net

Founded in 1994, Managed Care Partners provides outsourced managed care and revenue enhancement services to acute care and critical access hospitals, health systems, and affiliated practitioners throughout the United States. Managed Care Partners' team includes attorneys and specialists in contract evaluation and negotiation, analytics, credentialing, reimbursement modeling, payment auditing, and direct to employer solutions. The experts at Managed Care Partners can help you and your team focus on what's most important: quality patient care and organizational sustainability.





PARTNERS IN PLACEMENT

FOR MEDICAL PROFESSIONALS
AND EMPLOYERS

SERVICES

Locum Tenens

Contracts

Permanent Placement



ABOUT US

The Robert Madigan Company is a physician-led recruiting and staffing firm matching qualified healthcare professionals with hospitals and practice partners. We partner with hospitals and practices to provide customized solutions to their recruiting and staffing needs.

RMC is a breath of fresh air! They have been successful in sourcing candidates with a real understanding of the opportunity as well as qualifying candidates.

- Alisa Coleman, MHA
CEO of Ferrell Hospital

www.robertmadigan.com | 678-528-0190 | chuck.milton@robertmadigan.com



2022 ANNUAL CONFERENCE & SPONSORSHIP LISTING

MCKENDREE UNIVERSITY – *Booth 29*

Address: 701 College Street
Lebanon, IL 62254

Contact: Dr. Richelle Rennegarbe, Nursing Division
Chair, MHA & DNP Program Director

Email: rarennegarbe@mckendree.edu

Phone: 618.537.2148

Website: www.mckendree.edu

McKendree University Division of Nursing offers an RN to BSN completion program and a Masters of Science in Nursing in the following tracks: management, education, and population health. Students may also obtain a Doctor of Nursing Practice in Ethical Leadership as well as a Masters of Health Administration. McKendree University has partnered with ICAHN to offer a 10% discount to ICAHN members. For more information regarding the various nursing programs, please call 618.537.6507 or cjfairlie@mckendree.edu.

MEDEFIS (*Organization Sponsor*) – *Booth 8*

Address: 2121 N. 117th Avenue
Omaha, NE 68164

Contact: David Fontana, Account Manager

Email: david.fontana@medefis.com

Phone: 866.711.6333

Website: <https://www.medefis.com>

The Medefis Vendor-Neutral Managed Services Program (MSP) combines a personalized, hands-on managed service experience with our easy-to-use vendor management system (VMS) platform. This provides a streamlined centralized approach to contingent labor management, giving you access to millions of healthcare professionals, from hundreds of Medefis-vetted staffing agencies with real-time markets.

THE MEDICUS FIRM – *Booth 46*

Address: 3010 Lyndon B. Johnson Fwy., Suite 1300
Dallas, TX 75234

Contact: Sarah Dotson, Director of Business
Development

Email: sdotson@themedicusfirm.com

Phone: 214.382.9923

Website: <https://www.themedicusfirm.com/>

The Medicus Firm is a national healthcare recruitment firm founded in 2001 with a mission to be the market leader, which is most respected for its performance, people, and partnerships. As one of the largest healthcare recruitment companies in the U.S., The Medicus Firm focuses on providing the most efficient and effective services to hospitals and healthcare employers nationwide with unmatched sophistication, consultation, and market insight.

MEDPRO GROUP (*Break Sponsor*) – *Booth 68*

Address: 5814 Reed Road
Indianapolis, IN 46835

Contact: Laurie Bush, Market Management

Email: laurie.bush@medpro.com

Phone: 800.463.3776

Website: www.medpro.com

As the nation's first provider of healthcare liability insurance, MedPro Group has protected the assets and reputations of the healthcare community since 1899. With over 300,000 insureds, MedPro is the U.S. leader in customized insurance, claims, and risk solutions. MedPro also holds the highest financial strength rating in the industry – A++ from A.M. Best – and is proud to be part of the Berkshire Hathaway family of companies. Visit www.medpro.com to learn more.

MIDWEST HEALTH CARE, INC. – *Booth 44*

Address: 326 South Mount Auburn Road, Suite 201
Cape Girardeau, MO 63703

Contact: Lori Williams, Manager Clinic Development

Email: lwiliams@mwhc.net

Phone: 573.450.0700

Website: www.mwhc.net

Midwest Health Care, Inc provides medical practice billing services, credentialing, enrollment services and Rural Health Clinic consulting with 20+ years experience. We strive to provide quality consulting and management services to the medical community which enables essential functions of medical practices and improves access to primary care services in underserved areas. Please call 573-335-4715, ext. 3, or email contactus@mwhc.net.

MURRAY COMPANY – *Booth 66*

Address: 1215 Fern Ridge Parkway, Suite 213
St. Louis, MO 63141

Contact: Bob Morton, Director

Email: bmorton@murray-company.com

Phone: 913.424.9333

Website: www.murray-company.com

Murray Company provides master planning and construction management services to rural and regional healthcare organizations throughout the Midwest. We are a community based and relationship based company founded in 1959. Our portfolio is focused 100% on healthcare, making every Murray Company employee a healthcare expert. We are recognized for our ability to guide administrators, boards, and facility leaders through a planning and building process for success today and well into the future.



The Price of Depression Is a Burden No One Should Bear

Depression and anxiety send healthcare costs soaring, yet **80% of seniors go untreated.** UltraGroup offers hospitals a comprehensive solution for geriatric behavioral health, reducing the length of hospital stay, alleviating the burden for resources and expertise, and reducing healthcare costs overall. Let us show you how.



423-648-9880 UltraGroupHealthcare.com

2022 ANNUAL CONFERENCE & SPONSORSHIP LISTING

NOVA BIOMEDIAL – *Booth 53*

Address: 200 Prospect Street
Waltham, MA 02452

Contact: Brooke Morley, Critical Care Specialist

Email: bmorleyr@novabio.com

Phone: 781.647.3700

Website: www.novabiomedical.com

Nova Biomedical develops, manufactures, and sells advanced technology blood testing analyzers. Nova Biomedical is the world technology leader in the development of fast, whole blood analyzers to support the care of hospitalized and critically ill patients. Nova also provides handheld meter-and-strip-based measuring systems for glucose, ketone, lactate, and creatinine point-of-care testing.

O'SHEA BUILDERS (*Organization Sponsor & Hospital Video Award Sponsor*) – *Booth 24*

Address: 3401 Constitution Drive
Springfield, IL 62711

Contact: Tyler Cormeny, Vice President

Email: tyler@osheabuilders.com

Phone: 217.836.4953

Website: www.osheabuilders.com

O'Shea Builders is the premier healthcare construction resource for ICAHN hospitals. Its healthcare construction experts specialize in navigating the delicate environments that exist in healthcare settings and protecting your patients, staff, and visitors.

OS INC. / EFFICIENTC (*Preferred Partner*) – *Booth 3*

Address: W237 N2920 Woodgate Road #100
Pewaukee, WI 53072

Contact: Dave Glyzewski, Operations Director

Email: dglyzewski@os-healthcare.com

Phone: 262.544.4442

Website: www.os-healthcare.com

Clients who partner with OS inc. and efficientC gain access to over 30 years of experience working in the claims management industry. Our expertise in the critical access hospital space makes us the best solution for ICAHN members. Our services include billing, follow-up, denial management, medical coding, cash posting and self-pay. If you're looking to outsource any of your business office functions, OS inc. is the smart choice to make your revenue cycle more effective for your organization.

PINNACLE HEALTHCARE CONSULTING (*Blue Star Partner*) – *Booth 10*

Address: 9085 E. Mineral Circle, Suite 110
Centennial, CO 80112

Contact: Clay Northrop, Manager

Email: cnorthrop@askphc.com

Phone: 720.504.3200

Website: www.askphc.com

PINNACLE is a national consulting firm headquartered in Denver, Colorado with regional offices in St. Louis, Indianapolis, and Phoenix. PINNACLE provides a broad range of strategic, financial, and operational services to the healthcare industry and healthcare organizations such as hospitals, health systems, ASCs, and medical practices. Our six consulting divisions and five affiliated companies, including Pinnacle Healthcare Consulting (PHC), are supported by 150 professional team members.

P.J. HOERR, INC. (*Organization Sponsor*) – *Booth 37*

Address: 107 North Commerce Place
Peoria, IL 65201

Contact: Scott Rinkenberger, Vice President /
Director of Healthcare

Email: scott@pjhoerr.com

Phone: 309.688.9567

Website: www.pjhoerr.com

P.J. Hoerr has been at the forefront of healthcare construction in Illinois for over 40 years. Their resume of past and current healthcare projects numbers well into the thousands. They have partnered with many healthcare providers to develop increased efficiencies in the planning, design, and construction process. Their services include master planning, construction management, design-build, and general contracting.

PSYCHIATRIC MEDICAL CARE – *Booth 55*

Address: 8 Cadillac Drive, Suite 230
Brentwood, TN 37027

Contact: Jay Ricke, Director, Business Development

Email: jricke@psychmc.com

Phone: 515.250.3993

Website: www.psychmc.com

Psychiatric Medical Care (PMC) is a behavioral healthcare management company that enhances the quality of life for patients through intensive outpatient programs, behavioral health inpatient units, and telehealth services. Our founder, James A. Greene, M.D., a geriatric psychiatrist, developed PMC with the mission to improve the function and quality of life for people living in rural communities. Our clinical leadership team has some of the country's most knowledgeable mental health leaders.





MCKENDREE
UNIVERSITY

McKendree University Online

PROGRAMS

- RN to BSN
- RN to MSN
- MSN : Management/Administration, Education, Population Health
- MHA
- MBA
- DNP : Ethical Leadership

*no
technology
fees!*

10%

TUITION DISCOUNT

For All ICAHN Employees

online@mckendree.edu



1-800-BEARCAT ext. 6507



2022 ANNUAL CONFERENCE & SPONSORSHIP LISTING

REDITUS LABORATORIES, LLC – Booth 47

Address: 200 Enterprise Drive
Pekin, IL 61554

Contact: Colton Moore, Vice President of Sales

Email: c.moore@redituslabs.com

Phone: 866.736.0002

Website: www.redituslabs.com

Reditus Laboratories is a full-service, CAP-accredited reference laboratory located in central Illinois. Our anatomic pathology lab features state-of-the-art histology, cytogenetics, and cytology. The clinical lab includes hematology, chemistry, microbiology, and molecular diagnostics. The molecular department has a wide menu of PCR assays and upcoming Next Generation Sequencing (NGS).

RELIAS (Organization Sponsor) – Booth 18

Address: 1010 Sync Street
Morrisville, NC 27560

Contact: Sean Ether, Account Manager

Email: sether@relias.com

Phone: 919.412.9063

Website: https://www.relias.com

Relias strives to measurably improve the lives of the most vulnerable members of society and those who care for them. For more than 10,000 healthcare organizations and 4.5 million caregivers, Relias continues to help its clients deliver better clinical and financial outcomes by reducing variation in care. Our platform employs performance metrics and assessments to reveal specific gaps in clinical knowledge and addresses them with personalized, engaging learning.

THE ROBERT MADIGAN COMPANY (Window Cling Sponsor) – Booth 28

Address: 885 Melody Lane
Roswell, GA 30075

Contact: Chuck Milton, Vice President

Email: chuck.milton@robertmadigan.com

Phone: 678.528.1107

Website: www.robertmadigan.com

The Robert Madigan Company (RMC) is a physician-led recruiting and staffing firm matching qualified healthcare professionals with hospitals and practice partners. They partner with hospitals and practices to provide customized solutions to their recruiting and staffing needs. They focus on locums, locums-contract, and permanent placement opportunities.

SENEX SERVICES (Blue Star Partner) – Booth 25

Address: 3077 E. 98th Street, Suite 250
Indianapolis, IN 46280

Contact: Stephanie Jobe, CEO

Email: jobesl@senexco.com

Phone: 317.362.1813

Website: www.senexco.com

Senex Services, a woman-owned company based in Indianapolis, IN, is a leading partner to small and mid-sized hospitals providing centralized billing, extended business office, self-pay receivables, and credentialing and enrollment services. Our mission is to provide transparent, compassionate, and professional services to hospitals and providers, regardless of size, that maximizes revenues, assists patients, and ensures compliance, all while preserving their community reputations. We are a proud ICAHN Blue Star Partner.

STL COMMUNICATIONS, INC. (Blue Star Partner) – Booth 13

Address: 100 Chesterfield Business Parkway #300
Chesterfield, MO 63005

Contact: Dave Leidholdt, Vice President of Sales

Email: dave@stlcom.com

Phone: 314.205.7101

Website: www.stlcom.com

STL Communications specializes in managed service/cloud services, including nurse call. We are the exclusive West Call nurse call distributor for Missouri, Illinois, and Kansas, and are committed to providing a customized technology solutions for healthcare customers by offering a blend of industry experience and customer service.

STRATEGIC REIMBURSEMENT GROUP (Blue Star Partner) – Booth 26

Address: 360 West Butterfield Road, Suite 310
Elmhurst, IL 60126

Contact: Mary Abeleda, Manager

Email: mary.abeleda@srgroupllc.com

Phone: 773.678.6323

Website: www.srgroupllc.com

Strategic Reimbursement Group, LLC is a Medicare, Medicaid, and third-party reimbursement consulting firm focused compliance while maximizing cash flow for healthcare providers. Strategic's reimbursement services include: Medicare cost report preparation and/or review, prior-year cost report compliance / recoupment review, Disproportionate Share Hospital (DSH) and Medicare bad debt log preparation, and Interim Director of Reimbursement. SRG will maximize your 3rd party reimbursement program.



TOBACCO ADDICTION CONTRIBUTES TO **POOR MENTAL HEALTH**

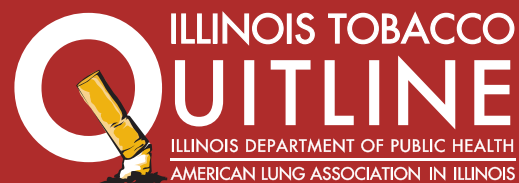
Improve your client's mental health and give them a better chance of quitting tobacco for good!

The Illinois Tobacco Quitline's Certified Tobacco Treatment Specialists are trained to work with people who are experiencing addiction and poor mental health. Your clients can access free resources and receive up to eight weeks of free Nicotine Replacement Therapy*.



You could also become a Quitline Referral Partner and begin referring your clients within days.

To learn more, visit quityes.org or send an email to info@quityes.org and ask about the Quitline Referral Partner program.



1-866-Quit-Yes quityes.org

Funded by the Illinois Department of Public Health

*Along with counseling, the Illinois Tobacco Quitline offers up to eight weeks of free nicotine replacement therapy (NRT) to enrolled clients who are over 18 years of age, medically eligible (i.e., not pregnant, no heart conditions), and uninsured or have limited coverage.

2022 ANNUAL CONFERENCE & SPONSORSHIP LISTING

T2 BIOSYSTEMS – Booth 65

Address: 101 Hartwell Avenue
Lexington, MA 02421
Contact: Christopher Radecki,
Regional Account Manager
Email: cradecki@t2biosystems.com
Phone: 773.395.6805
Website: <https://www.t2biosystems.com/>

We are a sepsis diagnostics company that specializes in identifying bloodstream infections in a matter of hours versus days for results. We make this possible through direct from whole blood technology versus current method. Today, results are impeded by the lengthy and cumbersome blood culture process taking days to report out results.

TAG COMMUNICATIONS (Organization Sponsor) – Booth 11

Address: 230 E. Second Street
Davenport, IA 52802
Contact: Randall Jacobs, President
Email: rj@tagteamagency.com
Phone: 309.721.8872
Website: www.tagteamagency.com

TAG Communications, Inc., serves healthcare providers in Illinois, Iowa, and Wisconsin. Our focus is strategy first resulting in winning messaging execution. We help our clients connect with all their targeted audiences using digital and traditional platforms. Today, rural counties can maximize their presence using key digital media platforms that generate two-way communications leading to engagement. We partner with our clients to accomplish just that.

TELLIGEN – Booth 62

Address: 1776 West Lakes Parkway
West Des Moines, IA 50266
Contact: Betty Wendford, Senior Quality
Improvement Facilitator
Email: bwendford@telligen.com
Phone: 708.228.0361
Website: <https://www.telligenqiconnect.com/>

For more than 45 years, Telligen has helped healthcare providers and practitioners improve health outcomes for millions of people nationwide through proven health management solutions and healthcare expertise. Telligen currently serves as the Centers for Medicare & Medicaid Services (CMS) Quality Innovation Network-Quality Improvement Organization (QIN-QIO) across Colorado, Illinois, Iowa, and Oklahoma, delivering data-driven and locally-tailored healthcare quality improvement.

TRUBRIDGE – Booth 52

Address: 6600 Wall Street
Mobile, AL 36695
Contact: Jamie Hodge, Account Manager
Email: jamie.hodge@trubridge.com
Phone: 205.873.2062
Website: www.trubridge.com

TruBridge helps healthcare organizations of all sizes clear the way for care. We understand many things get in the way of providing great patient care. TruBridge's portfolio of RCM products and services help stabilize revenue cycle operations because we believe when you get paid on time and in full, the path to great patient care gets a bit easier.

ULTRAGROUP HEALTHCARE (Blue Star Partner) – Booth 2

Address: 651 East 4th Street, Suite 100
Chattanooga, TN 37403
Contact: Kenna Johnson, VP of Outpatient Services
Email: kjohnson@ultragrouphhealthcare.com
Phone: 423.648.9880
Website: www.ultragrouphhealthcare.com

Established in 1998, UltraGroup is a healthcare management company providing comprehensive solutions to rural health hospitals for inpatient and outpatient adults and senior behavioral healthcare and medical stabilization services. UltraGroup's commitment to the vision of providing quality health services is demonstrated through its steadfast dedication to ethical business practices in a highly professional manner.

UNITED IMAGING (Window Cling Sponsor) – Booth 34

Address: 9370 Kirby Drive
Houston, TX 77054
Contact: Madison Taylor, Account Executive
Email: madison.taylor@united-imaging.com
Phone: 212.920.9694
Website: <https://www.usa.united-imaging.com/>

With a fresh approach, a vertically integrated structure, and our unique "all in" strategy, United Imaging raises the bar. We develop and manufacture equipment in four imaging modalities for the U.S. market, and have a 100,000 square foot headquarters in Houston with a product showroom, factory, and service and training center. We pursue a mission of *Equal Healthcare for All™* because we believe patients, regardless of location, deserve access to the most modern care.



I-VAC

ILLINOIS VACCINATES
AGAINST COVID-19

The fight against COVID-19 has entered a more hopeful and productive phase due to the availability and efficacy of COVID-19 vaccines. Primary care providers and hospitals are essential in continuing the vaccination effort in Illinois. If you or your organization is not already vaccinating, please consider starting.

- ! **Currently, pharmacy providers are not authorized to administer vaccines to children younger than three years of age. We need to ensure there is the capacity to vaccinate other age groups.**
- \$ **Reimbursement for COVID-19 vaccine administration is \$42.14 per dose***
- 🌡️ **You do not need an ultra cold freezer to store vaccines.**
- ✓ **Please know vaccinating is the number one priority, and some waste is expected!**

Illinois Vaccinates Against COVID-19, or I-VAC, is here to support you in signing up to vaccinate and increasing vaccine uptake. Participation is free and includes educational credits.



COVID-19 Vaccine Bootcamps

Topics include foundational knowledge and skills on COVID-19 vaccine enrollment, storage and administration, vaccine hesitancy, and more.



Learning Collaborative Sessions

A forum for healthcare providers to engage with peers and subject matter experts to help solve challenges related to COVID-19 testing, mitigation, vaccination and management. Sessions are tailored to providers serving both pediatric and adult & pregnant populations.



One on One I-CARE Enrollment Support

I-CARE enrollment is required to administer COVID-19 vaccines.



Vaccine Resources

Peer coaching, vaccine outreach materials, do-it-yourself toolkit, I-VAC podcast

Get Started. Get Support. Get Informed.
BE A HERO TO THOSE AROUND YOU.



SIGN UP
www.IllinoisVaccinates.com

@illinoisvaccinates

@Ilvaccinates



*Per the IL Medicaid Rate
Funding for I-VAC is provided by the Office of Disease Control, through the Illinois Department of Public Health.

2022 ANNUAL CONFERENCE & SPONSORSHIP LISTING

UNIVERSITY OF ILLINOIS HOSPITAL – Booth 56

Address: 840 South Wood Street
Chicago, IL 60612

Contact: Jonica Stark, Regional Sales
Service Coordinator

Email: jmstark@uic.edu

Phone: 217.899.0604

Website: <http://pathology.uic.edu/reflab/>

The University of Illinois Hospital and Health Services System (UIH) is a full service laboratory that offers over 1,000 routine and esoteric laboratory tests. The Department of Pathology oversees the Outreach Laboratory and offers a staff of UIH trained physicians, pathologists, and doctoral scientists. UIH services the entire state of Illinois.

USDA RURAL DEVELOPMENT – Booth 61

Address: 2118 W. Park Court, Suite A
Champaign, IL 61820

Contact: Michael Wallace, Community Programs
Director

Email: michael.a.wallace@usda.gov

Phone: 217.403.6209

Website: www.rd.usda.gov/

The mission of USDA Rural Development is to increase economic opportunity and improve the quality of life for all rural Americans. USDA Rural Development's variety of programs focus on water infrastructure, housing, business, and community facilities, including medical resources. From building, expanding, and renovating medical and educational facilities, to equipping them for telemedicine, classroom, and distance learning, USDA Rural Development can help.

VIZIENT (Preferred Partner) – Booth 4

Address: 702 W. Brow Court
Peoria, IL 61615

Contact: Stacey Fiddes, Regional Client Executive

Email: stacey.fiddes@vizientinc.com

Phone: 972.581.5431

Website: www.vizientinc.com

Vizient is the nation's leading healthcare performance improvement company and serves more than half of the healthcare organizations across the US – from large IDN's and academic medical centers to community hospitals, pediatric facilities, and non-acute care providers. Vizient optimizes spend systemwide across supplies, services, and capital with solutions that enhance spend visibility and expense management expertise. Lastly, Vizient is the fourth largest consulting company in the nation.

VOICE PRODUCTS, INC. – Booth 40

Address: 8555 E. 32nd Street North
Wichita, KS 67226

Contact: Laurie Redden, Regional Sales Manager

Email: swolfe@voiceproducts.com

Phone: 316.616.1111

Website: www.voiceproducts.com

Voice Products has sold and serviced voice, video, data recording, and MD Scribe solutions nationwide for over 30 years. More than 4,000 customers in public safety, healthcare, and other industries entrust their mission-critical needs to Voice Products.

WALZ LABEL & MAILING SYSTEMS – Booth 58

Address: 624 High Point Lane
East Peoria, IL 61611

Contact: Brett Ellis, Sales Manager

Email: bellis@walzeq.com

Phone: 309.678.2891

Website: www.walzeq.com

Since 1966, Walz has been a local family owned and operated business with headquarters in Illinois. We have nine service depots through the state to provide timely service and support. Our company is focused on designing and implementing flexible, scalable solutions for facilitating outbound and inbound business communications, whether physical or digital, anytime, anywhere. This includes some of industry's most advanced postage machines, folding machines, folder inserters, and document software.

WEBCARE HEALTH (Blue Star Partner) – Booth 27

Address: 2501 SE Tones Drive, Suite 800
Ankeny, IA 50021

Contact: Mark Stalcup, Clinical Solutions Director

Email: mstalcup@webcarehealth.com

Phone: 314.482.8574

Website: www.webcarehealth.com

WebCareHealth, established in 2014, is a leading remote patient monitoring company and ICAHN Blue Star partner. We improve care for chronic condition patients, while offering a no-risk opportunity: no upfront or device costs, a dedicated clinical service team available 24/7, customizable alerts, and we track billing and manage compliance. RPM offers proven clinical benefits, patient satisfaction, improved office efficiencies and revenue general. We will help build an internal program that's right for you.





Survey Solutions

by ICAHN

Taking data reporting to new levels of efficiency & simplicity



At Survey Solutions by ICAHN, we have developed an innovative approach to data reporting for hospitals that makes implementing, tracking, and analyzing patient surveys a snap. With value-based purchasing becoming more important than ever, our CMS-approved patient satisfaction surveys make it easier for you to improve your overall patient experience through real-time reporting.

Text, Tablet, Mail or Email

We've got you covered!



INTERACTIVE DASHBOARD



Utilizing our custom designed and coded algorithm, we make gathering and analyzing your data easier and more intuitive than ever.



REAL-TIME DATA
WITH TRENDS



SEE DOMAIN
BREAKDOWNS



READ WRITTEN
COMMENTS



VIEW PEER
COMPARISONS



Survey Solutions

by ICAHN

(309) 692-0470
info@mysurveysolutions.com
mysurveysolutions.com



HIPAA
Compliant

CMS APPROVED
HCAHPS VENDOR

2022 ANNUAL CONFERENCE & SPONSORSHIP LISTING

WOUND SOLUTIONS – Booth 54

Address: 40 Hampshire Road
Mahwah, NJ 07430

Contact: Kevin Danylchuk, President & General Manager

Email: woundsolutions@vanguardpharma.com

Phone: 201.783.9812

Website: www.coregroupmedical.com

Wound Solutions, a CORE Group program by Vanguard Pharma, is committed to resolving your chronic wounds. At no charge to your facility or the qualified patient, we are able to heal most stubborn wounds within five weeks right at home or in your facility. No longer do you need to send these patients to a hospital for wound care treatment.

XEROX BUSINESS SOLUTIONS MIDWEST – Booth 39

Address: 3 Territorial Court
Bolingbrook, IL 60440

Contact: Cheryl Beckman, Regional Vice President
of Sales Healthcare

Email: cheryl.beckman@xerox.com

Phone: 630.771.8078

Website: <https://www.xerox.com>

XBS Midwest is a company of the Xerox Business Solutions family - a group of independently operated, local businesses located throughout the United States, Hawaii, Canada, and the United Kingdom. Our teams are passionate about creating local relationships that go beyond a simple product - we are committed to guiding local businesses of all types and sizes towards making a digital transformation in the way they work.



demi+
healthcare partners

**YOUR PARTNER IN
CONTRACT
MANAGEMENT SERVICES.**

admin@demihealthcarepartners.org
www.demihealthcarepartners.org





We are your source
for advancing health.

Visit **labcorp.com** to learn more.



©2021 Laboratory Corporation of America® Holdings. All Rights Reserved. 27876-1121



*Providing advocacy, education, networking, scholarships
and resources to Illinois' rural health community since 1989.*



Wishing ICAHN a wonderful conference!

To learn more about us, visit www.ilruralhealth.org





americollect
ridiculously nice

Ridiculously Nice. Every Patient. Every Time.

Being nice is easy. Being Ridiculously Nice is another level of dedication. For over 55 years, Americollect has distinguished itself as a leader in the collections industry by proving time and time again that providing a Ridiculously Nice patient experience maximizes patient account collections, while dramatically improving patient satisfaction in your community. At Americollect, we firmly believe that everyone deserves to be treated Ridiculously Nice, all the time!

Learn more about Ridiculously Nice

To learn more, contact Bill Bollinger
Bill@americollect.com
586-530-8252

Scan Here



ADKISSON SEARCH CONSULTANTS

Bringing the Right People Together



**Executives, Dentists,
Physicians,
Medical Directors,
Advanced Practitioners,
Allied Health
Professionals**

*We are dedicated to our mission
of placing the best candidates in
healthcare organizations, thereby
enhancing the quality of care
delivered and improving lives in
communities.*

Toll Free: 866-311-0000
www.adkissonconsultants.com





Illinois' Premier Energy Supply and Management Resource for Healthcare Energy Buyers



Since 2006, Midwest Energy has worked with **20 ICAHN hospitals** to help them save from 5-20%, compared to their regulated electric and natural gas utilities. Our 98% customer retention rate shows our commitment to excellence and superior service levels.

MIDWEST ENERGY • 559 S. Frontage Rd., Burr Ridge, IL 60527 • 630.887.8881 • mbeci@midwestenergyinc.com



WE ARE *integritas*

*A professional medical
staffing company.*

*We provide long-term staffing
solutions for:*

- EMERGENCY DEPARTMENT
- HOSPITALIST
- URGENT CARE
- TELEHEALTH



LEARN MORE AT [INTEGRITASPROVIDERS.COM](https://www.integritasproviders.com)





ICAHN BOARD GOVERNANCE INSTITUTE

Save the Date for you and your Board to attend this day-long interactive conference that will focus on best practices and new approaches to effective CAH governance.



MARCH 1, 2023



9:00 A.M. - 3:30 P.M.



**ERIN'S PAVILION
SPRINGFIELD, IL**

**Limited
Seats**

Registration
opens in January

*Save
the
Date*

Speaker

Jamie Orlikoff

President, Orlikoff and
Associates



Watch your email for details and registration information!

Diagnosing Needs and Prescribing Solutions...



...To Build Foundations for Healing



Unrivalled Experience in Healthcare Construction



www.pjhoerr.com

General Contractor | Design Builder | Construction Manager



Great Design Evolves from a Master Plan & Empowered User

Ehc shares a lifetime of pre-design planning and programming experience with clients to lay the foundation for beautiful, functional, flexible facilities that serve patient and staff needs today and in the future.



EASTER
Healthcare
Consulting **Ehc**
Specialist for Facility Planning in Healthcare

Expertise Includes:

- Master Planning & Functional Program
- Process Transformation for Improved Care Delivery
- Innovative, Integrated Technology Planning & Deployment
- Assistance with Real Estate Needs

www.EasterHealthcare.com • 615.424.3642

WE ALL NEED SOMEONE WE CAN TALK TO

CALL OR TEXT

1-833-FARM-SOS

EMAIL

FarmFamilyResourceHelpline@mhsil.com

VISIT

siumed.org/farm for more resources

Someone is always here to listen. Anytime. Anywhere.
We know the struggles of farming and are here to help.



SIU MEDICINE
CENTER FOR RURAL HEALTH &
SOCIAL SERVICE DEVELOPMENT



1945 Van's Way, Princeton, IL 61356
815.875.2999 • www.icahn.org

