



Stayin' Alive: *Surviving. Thriving. and Movin' On*

2021 Annual Conference

Thursday, November 18

J-Hotel & Conference Center

WELCOME TO OUR ANNUAL CONFERENCE

Stayin' Alive: Surviving, Thriving, and Movin' On

Welcome back to Champaign and to the 18th Annual ICAHN Conference!

President Alisa Coleman and I are pleased that this year's Annual Conference can be in-person so our members can network, have those important conversations, and share ideas and common problems. The conference theme is "Stayin' Alive: Surviving, Thriving and Movin' on" and reflects where ICAHN members are today.

We survived the initial insult of the pandemic and are ready to move forward and care for our

patients and rural communities.

The conference agenda focuses on energizing our hospital staff and learning about new programs and services that will help you meet local healthcare needs and sustain your organization financially.

We promise a day filled with outstanding speakers who will share their insights as well as inspire.

There will be an opportunity to have your picture sketched by a talented caricature artist, and you can visit with more than

50 exhibitors during the conference. ICAHN awards will be announced. We will recognize four innovative hospital projects and acknowledge four exceptional young hospital leaders.

It is a day to reconnect with your peers and meet new peers. So enjoy, stay all day, and don't miss the door prizes. We welcome your feedback about a one-day conference format and thank you for your support and dedication for your community!



ALISA COLEMAN
BOARD PRESIDENT



PAT SCHOU
EXECUTIVE DIRECTOR



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THURSDAY, NOVEMBER 18 – 2021 ANNUAL CONFERENCE

7:30AM **Breakfast – Sponsored by The Joint Commission– *Heritage Hall***
Exhibit Visits – *Heritage Hall*

8:30AM **Welcome –** Alisa Coleman, Board President, and
Pat Schou, Executive Director – *Chancellor Ballroom*

8:35AM ***'Staying Energized in a Draining World'* – Chancellor Ballroom**
Bruce Christopher, MA, MA, LP, CSP, Psychologist / Humorist
– **Sponsored by Managed Care Partners**

9:35AM ***'How to Lead Like a Futurist: Why Now is the Perfect Time to Create the Rural Healthcare Ecosystems of Tomorrow'* – Chancellor Ballroom**
Dr. Connie Reimers-Hild, PhD, CPC, Wild Innovation
– **Sponsored by Reditus Laboratories, LLC**

10:30AM **Break – Sponsored by Blue and Co., LLC – *Heritage Hall***
Caricature Artist (available 10:30AM until 1:15PM) – *Heritage Hall*
Exhibit Visits – *Heritage Hall*

11:15AM **BREAK-OUT SESSIONS**

***'Yes...And! Using Creative Communication as a Leader'* – Chancellor Ballroom**
Jenette Jurczyk, Trainer / Storytelling Coach, Key Light Consulting

***'Healthcare Margin Improvement'* – Alma Mater**
Randy Notes, Partner, and Jim Sink, Principal, both of RSM US LLP,
and Dan Ordyna, CEO, Star Valley Health

***'Getting Scrappy with Healthcare Marketing: Tips and Tricks from the Trenches'* – Quad**
Nick Westergaard, Chief Strategist, Brand Driven Digital,
with Erin Frank, Horizon Health, and Heidi Apperson,
Kirby Medical Center, as panelists

***'ICAHN Rural Health Fellowship: Creating a Project'* – Technology**
Kathy Fauble, ICAHN Professional Education Services Director

***'Patient Experience in a Brave New World'* – Lincoln**
Kristy Gay, Patient Experience Officer, Baptist Memorial Health Care Corporation

***'Medicare Cost Report Basics and Special Designations'* – Loyalty**
Clinton Brill, CPA, Senior Manager, Blue and Co., LLC

12:00PM **Lunch – Sponsored by Consociate Health / Dansig Insurance**
Risk Services / Vizient – *Heritage Hall*



SPEAKER BIOGRAPHIES



8:35AM BRUCE CHRISTOPHER, MA, MA, LP, CSP, Psychologist/Humorist

Bruce Christopher inspires audiences internationally by giving them real, immediate solutions for change without fluff and hype. He has spoken at the prestigious Million Dollar Round Table Conference, London's Royal College of Surgeons, and the Mayo Clinic. He is a practicing supervising Clinical Psychologist, holding degrees in Professional Psychology and Interpersonal Communications. He speaks over 100 times each year and is one of today's most sought after speakers in the Fortune 500. His clients include: American Airlines, American Express, Best Buy, Blue Cross-Blue Shield, Boeing, General Electric, IBM, Oracle, 3M, Nortel, New York Life, Pizza Hut, Quaker Oats, Radisson Hotels, State Farm, Texas Instruments, U.S. Navy, U.S. Postal, Wells Fargo, and many others.



9:35AM DR. CONNIE REIMERS-HILD, PhD, CPC, Wild Innovation

Dr. Connie Reimers-Hild has helped more than 150 companies and 30,000 individuals create and lead their unique purposeful futures using the *Wild Method*, a systems approach to innovation, prosperity, and sustainability with a dose of fulfillment and fun. Prior to working full-time in her strategic foresight and leadership coaching firm, Wild Innovation, Dr. Connie served as the Executive Director (Interim) and Chief Futurist for the Rural Futures Institute (RFI) at the University of Nebraska. While at RFI, she hosted the Rural Futures podcast, launched an inclusive leadership fellows program and published an invited journal article, *Strategic Foresight, Leadership, and the Future of Rural Healthcare Staffing in the United States*. This future-focused, peer-reviewed article was the first of its kind published in the *Journal of the American Academy of Physician Assistants* (JAAPA).



1:30PM NICK WESTERGAARD, Chief Strategist, Brand Driven Digital

Nick Westergaard is a strategist, speaker, author, and educator. As Chief Strategist at Brand Driven Digital, he has spent his career building stand-out brands at organizations of all sizes – from small businesses to Fortune 500 companies on through President Obama's Jobs Council. He is the author of the books, *Brand Now* and *Get Scrappy*, a contributor to the Harvard Business Review, host of the popular On Brand podcast, a TEDx speaker coach, and a lecturer at the University of Iowa's Tippie College of Business. An in-demand keynote speaker at conferences throughout the world, his work helps those struggling to stand out in our crowded, distracted world.



THURSDAY, NOVEMBER 18 – AFTERNOON AGENDA

- 1:15PM **Announcement of '4 Under 40', IMPACT, and Service Awards –
Videos Sponsored by O'Shea Builders and
Banners Sponsored by Integritas – Chancellor Ballroom**
ICAHN Service Awards include the Lifetime Achievement Award,
President's Award, the Presidential Award, Special Partner Award,
Special Business Partner Award, and the Service Award
- 1:30PM **'Building Your Healthcare Brand Now' – Chancellor Ballroom**
Nick Westergaard, Chief Strategist, Brand Driven Digital
- 2:15PM **LIGHTNING SESSIONS**
'Utilization of Technology in Modern Rural Healthcare' – Chancellor Ballroom
Shelli Ann McKenzie, Director of Enablement
and EHR Solutions Engineering, Azalea Health
'Strategic Planning Post-COVID' – Chancellor Ballroom
Jared Heim, CPA, Partner, Eide Bailly, LLP
- 2:45PM **'The Rural Health Landscape' – Chancellor Ballroom**
Alan Morgan, CEO, National Rural Health Association
- 3:30PM **'The Power of Perception' – Chancellor Ballroom**
Bruce Christopher, MA, MA, LP, CSP, Psychologist / Humorist
- 4:00PM **Final Prize Drawings, including the \$200 grand prize!
Event Closing**

ICAHN extends a special thanks to **Senex for their Tote Bag Sponsorship**
and also, to **ME1 and FACET (CD Companies) for their Lanyard
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ACHE Credit will be awarded for participation in conference sessions. Criteria for successful completion includes attendance at the entire session for which you are requesting credit and submission of a completed evaluation form. The evaluation form will be emailed to you after the event. You will receive your certificate by email after you complete the evaluation.

ICAHN is authorized to award hours of pre-approved ACHE Qualified Education credit for this program toward advancement or recertification in the American College of Healthcare Executives. Participants in this program wishing to have the continuing education hours applied toward ACHE Qualified Education credit should indicate their attendance when submitting the application to the American College of Healthcare Executives for advancement or recertification. For more information, contact Kathy Fauble at kfauble@icahn.org or Liz Swanson at lswanson@icahn.org.



SPEAKER BIOGRAPHY



2:45PM ALAN MORGAN, CEO, National Rural Health Association

Recognized as among the top 100 most influential people in healthcare by *Modern Healthcare Magazine*, Alan Morgan serves as Chief Executive Officer for the National Rural Health Association. He has more than 30 years experience in health policy at the state and federal level and is one of the nation's leading experts on rural health policy. Alan served as a contributing author for the publication, "*Policy & Politics in Nursing and Health Care*," and for the publication, "*Rural Populations and Health*." In addition, his health policy articles have been published in: *The American Journal of Clinical Medicine*, *The Journal of Rural Health*, *The Journal of Cardiovascular Management*, *The Journal of Pacing and Clinical Electrophysiology*, *Cardiac Electrophysiology Review*, and in *Laboratory Medicine*. He has also served as staff for former U.S. Congressman Dick Nichols and former Kansas Governor Mike Hayden.



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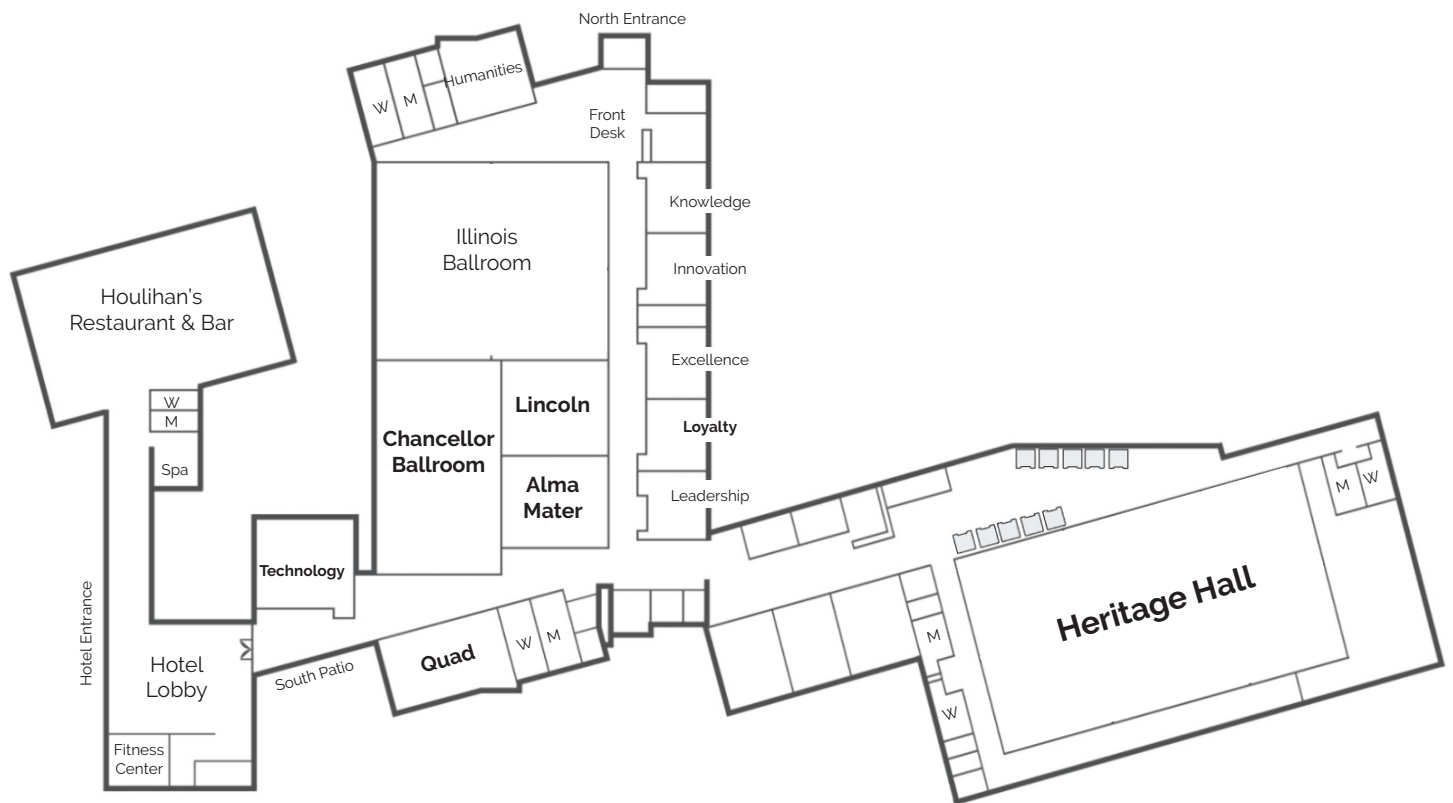
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CONFERENCE CENTER LAY-OUT



Heritage Hall – *Vendor Exhibits / Breakfast and Lunch*

Chancellor Ballroom – *General Sessions / Break-Out Session (Jenette Jurczyk)*

Alma Mater – *Break-Out Session (Randy Notes, Jim Sink, and Dan Ordyna)*

Lincoln Room – *Break-Out Session (Kristy Gay)*

Loyalty – *Break-Out Session (Clinton Brill)*

Quad – *Break-Out Session (Nick Westergaard)*

Technology – *Break-Out Session (Kathy Fauble)*





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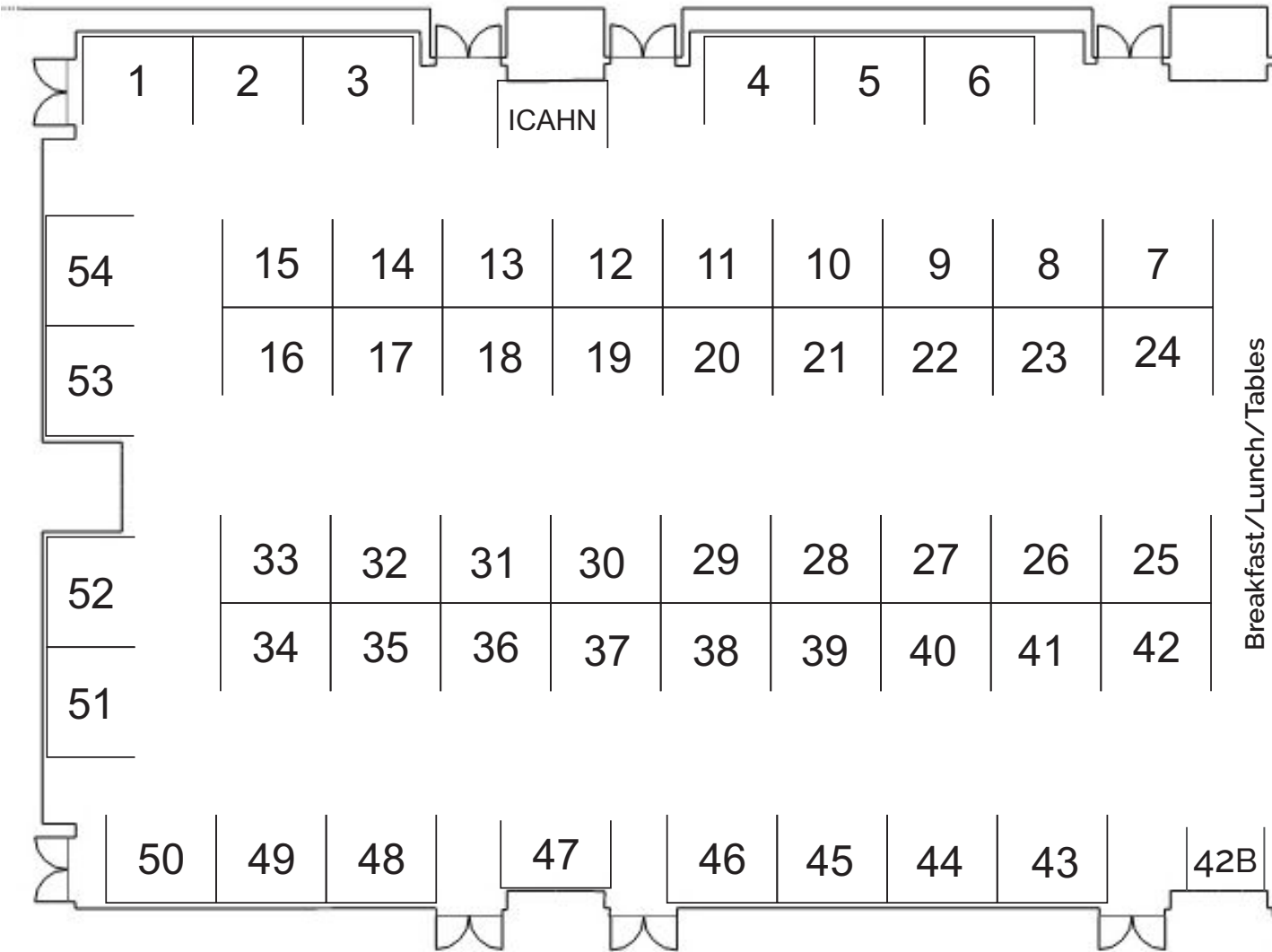
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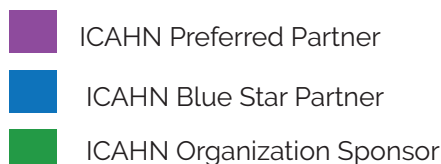
Heritage Hall

Heritage Hall Entrance



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340Basics – Booth 39
 ACI 340B Management – Booth 1
 Adkisson Search Consultants – Booth 23
 Americollect – Booth 25
 Azalea Health – Booth 50
 Beckman Coulter – Booth 48
 Blue & Co., LLC (Break Sponsor) – Booth 26
 The Compliance Team, Inc. – Booth 15
 Consociate (Lunch Sponsor) – Booth 12
 CPS Supply Chain Solutions – Booth 28
 Dansig Insurance Risk Advisors (Lunch Sponsor) – Booth 12
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 Farnsworth Group, Inc. – Booth 18
 Guardian Compliance Advisors, LLC – Booth 20
 HIV Care Connect – Booth 29
 IatriCorp, LLC. – Booth 36
 Illinois Department of Public Health – Booth 52
 Illinois Health & Hospital Association – Booth 51
 Illinois Rural Health Association – Booth 49
 Integritas (Banner Sponsor) – Booth 24
 The Joint Commission (Breakfast Sponsor) – Booth 9
 Komplete 340B Solutions – Booth 19
 The Korte Company – Booth 41
 Labcorp – Booth 38
 Lipic's Engagement – Booth 30
 Magnet Solutions – Booth 5
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 TruBridge – Booth 53
 T SQRD – Booth 43
 UltraGroup Healthcare – Booth 3
 United Infusion – Booth 40
 WebCareHealth – Booth 4





2021 IMPACT Award Winners

Putting Ideas That Work Into Practice

Northwestern Medicine Valley West Hospital Behavioral Health Solutions in the Emergency Department

A report from the CDC found that more than 40% of U.S. adults reported struggling with mental health or substance abuse during the COVID-19 pandemic. These patients often present with a risk of self-harm or are violent and present a risk of harm to others. To mitigate this risk to staff, patients, and community members, Northwestern Medicine Valley West Hospital created the Behavioral Health Emergency Department Remodel Project. The Remodel Project has improved safety by installing anti-ligature fixtures, a visual monitoring system, and an overhead door that can be lowered to protect patients and staff from equipment that could be used for self-harm or harm to others. By moving the office for security to a location within the ED, security personnel is also readily available to respond to provide support to patients and staff. This additional security presence helps de-escalate patients who may have otherwise been violent with staff and also reduces the need for the hospital to tie up law enforcement resources. In addition to the physical changes, patients have access to behavioral health specialists via telemedicine where patients can be seen by a psychiatrist during their ED visit. Lastly, the Remodel Project contributed to improved employee engagement results for the criterion, "Improving Patient Safety, from 90% to 92%.

2021 IMPACT AWARD WINNERS

Finding creative ways to motivate staff, initiating a new approach to improve patient relationships, and implementing successful community projects are the precursors to innovation! Explore how your peers transformed their ideas into programs and services that work and inspire.

St. Joseph Memorial Hospital Cultivating Resiliency in a Time of Uncertainty

In June of 2020, the St. Joseph Memorial Hospital Culture Team (CT) reviewed the EES survey results and focused on resiliency questions. After discussion, the CT developed the following objective: to build a self-sustaining resilient culture in the environment of a pandemic or crisis, including a space for the staff to recharge. As staff experienced rapid change, PPE shortages, and ED volume surges, the CT realized how imperative it was to begin equipping them with resources/tools to manage their resilience and to practice self-care. The resiliency work was important to help reduce stress, burnout, and physical and mental illness. The goal was to equip SJMH's leaders with resources they could use to support their staff. Managing stressors promoted a therapeutic environment for patients seeking care whom were also fearful. Staff expresses the Relaxation Room that was created within the hospital exceeded their expectations. Data showed the Relaxation Room was utilized over 100 times in a six-week period and that 100% of the staff found it beneficial. The importance of self-care is now even more a focus at SJMH. Additionally, leadership promotes and supports staff taking time out of their day to recharge, and staff also share ideas on self-care.

Horizon Health Sepsis Improvement Project

Better patient care, improved sepsis pass rates for CMS' measure of quality care, team collaboration between departments, and physician leadership were important successes of Horizon Health's Sepsis Improvement Project. Horizon Health was challenged by leadership to achieve a month-by-month, 100% sepsis pass rate. The sepsis scores in 2019 were 38%, and in 2020, sepsis scores increased to 56%. During 2021, however, sepsis scores were at 90%, with most months at a 100% pass rate. It was noted that physician leadership helped drive process change as well as staff education. Additional attributes of the program included health improvements for the patients, cost savings, and revenue generation from keeping patients local and not needing transfer to a higher level of care.



Illini Community Hospital Pike County Nurse Honor Guard

Pike County Nurse Honor Guard attends, on request, the funeral or memorial services of Illini Community Hospital nurses wearing the traditional white uniform, complete with cap and cape. The Pike County Nurse Honor Guard ceremony patterns the idea of a military honor guard. The service includes the recitation of the Nightingale Tribute in honor of the deceased nurse, including the "Last Call to Duty." The Nightingale Lamp is presented to the family in honor of the nurse's memory. Because burn-out among healthcare workers is at an all-time high and the numbers of nurses leaving the field is increasing at an alarming rate, there seemed to be no better time to honor nurses of the past and also engage today's nurses in ways that reignite their passion for this calling. The ceremonies of the Honor Guard have honored Pike County nurses from a wide variety of age groups (20s to 70-plus), both presently working and those who have retired. This combined effort has brought nurses of all ages and experiences together to share in this intimate and common bond.





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2021 '4 UNDER 40' WINNERS

JESSICA BARKLEY, RN, BSN, MSN Chief Nursing Officer and Chief Quality Officer Carlinville Area Hospital

Jessica has been a fixture at Carlinville Area Hospital & Clinics (CAH+C) since she was hired as a night-shift Med/Surg Nurse in May 2010. During that time, she was first promoted to Quality/Infection Prevention Director and assigned to create those departments. Her scope later expanded to include Risk Management and Compliance Officer responsibilities after she pursued and received certification in compliance. For several years, Jessica has been a part of a succession plan to the CNO role and received that promotion toward the end of 2020. Because of her success in developing a robust quality program at CAH+C, Jessica has remained in the CQO role and is serving in both the CNO/CQO capacities. Jessica is the epitome of leadership, especially clinical nurse leadership. She has a 'can-do' attitude that is infectious and overcomes even the greatest of challenges. In addition to everything she has provided to the clinical departments of the hospital, Jessica is a wife, mother of three, and an active and well-known community member. She leads local efforts toward the Macoupin County Relay for Life, is an active leader of the Carlinville High School Soccer Booster Club, and has even found time to coach youth soccer for many years. She has also volunteered as school nurse. It is not cliché to say that the number of projects Jessica has been involved in or led over the past 11 years is innumerable. Her leadership is literally woven into the fabric of CAH+C.



KATIE CLARK-WHITE, Nurse Practitioner Lawrence County Memorial Hospital

Having served Lawrence County Memorial Hospital for more than seven years, Katie is not afraid to take on any project that will benefit her patients, her community, and her organization. An ACO provider champion and community drug coalition president, Katie has also developed a very successful rural health clinic practice. While the ACO concept is new to most physicians, nurse practitioners, physician assistants, and healthcare staff, Katie has educated all healthcare partners on the importance of the ACO. For her and her team's efforts, LCMH received the "Go Getter Award" for its ACO (the Illinois Rural Community Care Organization) and additionally received the prestigious Lilypad Award for being a "Top Clinic in the Midwest." As coalition president, Katie has been instrumental in autism awareness, has participated or led several autism support groups, and has reached out to and assisted many families that are in need of autism and other resources and education.



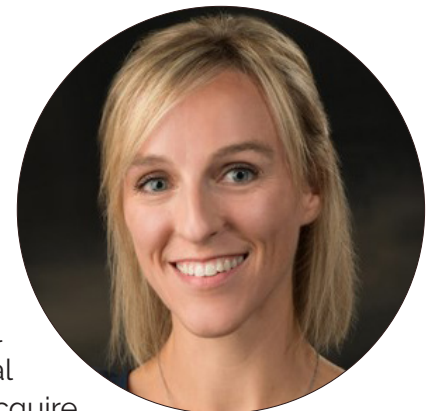
KEVIN GOSS, Vice President of Operations
Jersey Community Hospital

Kevin has the ability to help you see the best in any given situation. He brings the right people to the table to tackle any issue or project. He loves what he does and is not afraid to roll up his sleeves and work alongside other staff. He's an active listener who offers thoughtful solutions. Because of these attributes, the role of Vice President of Operations was expressly created for Kevin. During his first 18 months at Jersey Community Hospital, Kevin's leadership qualities, his ability to take on the big jobs and get them completed, his tenacity, and his ability to handle a number of important projects simultaneously proved that he needed a larger platform. Kevin spearheaded the redesign of JCH's current space to make way for a hyperbaric chamber, a wound care clinic, and a pain management clinic which facilitated a huge growth opportunity for JCH within its current footprint. The hyperbaric chamber and wound care clinic would not have happened on schedule without him. As VP of Operations, Kevin touches all aspects of the hospital...from process improvement and supply chain to physician recruitment, employee engagement, and simply being a sounding board for the senior staff, he does it all.



ALLISON SOURS, Vice President of Quality
Graham Hospital

Allison has been the driving force in initiating change in all aspects of quality at Graham Hospital. She revamped the Quality Council model for performance improvement, empowered directors to identify PI issues and openly share them, and she identified the need for transitional care support and surgery quality coordination. Allison manages the Wound Clinic, School of Nursing, utilization review, therapy services, population health, transitional care, and surgery scheduling. In addition to her VP of Quality role, she will acquire the CIO position in January. Previously, she was GM at IDC Engineering. She is the founder of the Tremont Street St. Jude Run, treasurer for Pekin Amateur Hockey, VP of Morton Lacrosse Club, and VP of Bradley University's EMBA Alliance. Allison chairs or is active in over 20 committees at GHS. She was integral in Graham Hospital improving the composite Leapfrog Group safety score from a "C" to an "A" in 2021. Under Allison's management, the Wound Clinic has received the "Center of Excellence" Award for three consecutive years. In 2017, Allison was awarded one of the Greater Peoria Area's "40 under 40" Leadership Awards for her work at IDC Engineering, her work with Bradley University's EMBA Alumni Alliance, and community leadership in general.



2021 MBQIP QUALITY AWARDS

The Medicare Beneficiary Quality Improvement Program (MBQIP) began in 2011 as a way for critical access hospitals to demonstrate the quality of care that they provide. This program has continued to evolve, adding new measures and removing outdated ones.

In 2016, the Federal Office of Rural Health Policy (FORHP) deemed it necessary for CAHs to participate in at least one measure of one domain to receive Flex funding opportunities. Each year, FORHP has increased the level at which the hospital must participate to remain Flex fund eligible.

Before COVID, the 2020 requirements were set as reporting data for two quarters in at least three of the four quality domains. However, in order to support the hospitals during the public health emergency, the MBQIP participation requirement has been waived for the 2020-2022 Flex grant years.

ICAHN recognizes the following hospitals for being in the top 10% of all critical access hospitals in the country for influenza vaccination coverage among healthcare personnel.

- Franklin Hospital
- Genesis Medical Center - Aledo
- Hillsboro Area Hospital
- Mason District Hospital
- Memorial Hospital - Chester
- OSF Holy Family Medical Center
- OSF Saint Luke Medical Center
- Sparta Community Hospital
- St. Joseph Memorial Hospital
- Washington County Hospital

ICAHN recognizes the following hospitals for being in the top 10% of all critical access hospitals in the country for two quarters in at least one of the measures in the outpatient quality domain.

This domain includes ED throughput measures as well as the acute myocardial infarction measures.

- Carle Eureka Hospital
- Clay County Hospital
- Crawford Memorial Hospital
- Genesis Medical Center - Aledo
- Hamilton Memorial Hospital
- Hammond-Henry Hospital
- Hardin County General Hospital
- Hillsboro Area Hospital
- Kirby Medical Center
- Mason District Hospital
- Morrison Community Hospital
- Pana Community Hospital
- Pinckneyville Community Hospital
- Sparta Community Hospital
- St. Joseph Memorial Hospital
- Taylorville Memorial Hospital
- Wabash General Hospital



ICAHN recognizes the following hospitals for being in the top 10% of all critical access hospitals in the country for at least four out of the last five quarters in providing complete documentation for all emergency department transfer patients.

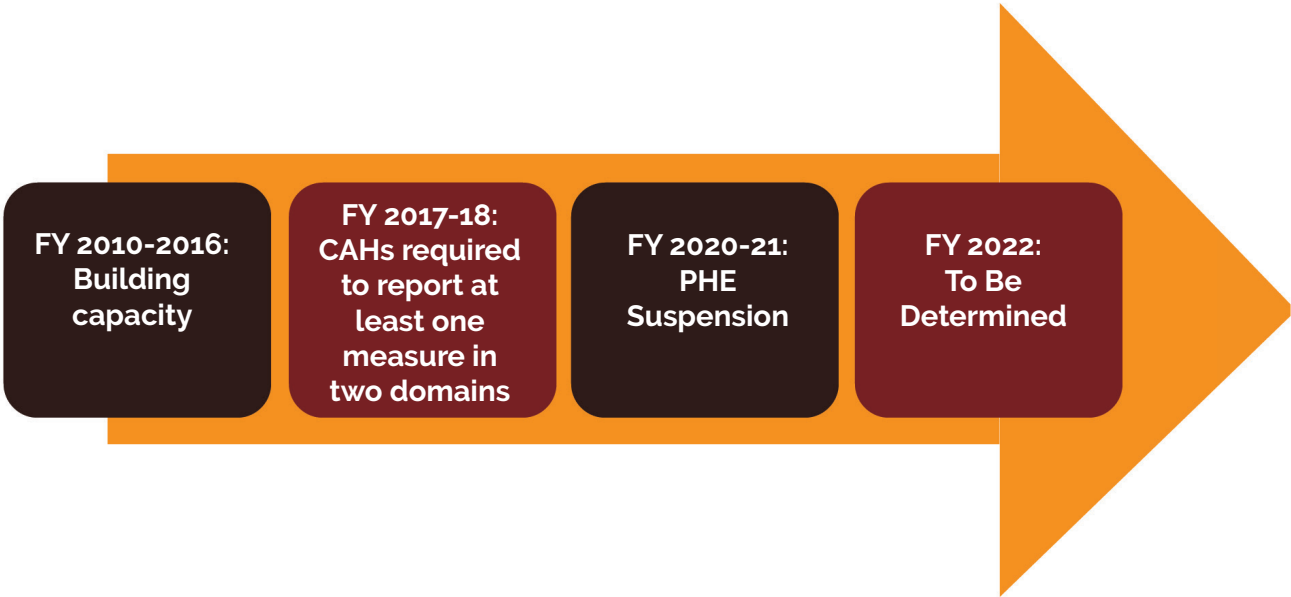
- | | | |
|-------------------------------------|-------------------------------------|----------------------------------|
| • Carlinville Area Hospital | • Kirby Medical Center | • OSF Saint Clare Medical Center |
| • Carle Hoopeston Memorial Hospital | • Lawrence County Memorial Hospital | • OSF Saint Paul Medical Center |
| • Hamilton Memorial Hospital | • Mason District Hospital | • Red Bud Regional Hospital |
| • Illini Community Hospital | • Memorial Hospital - Chester | • Wabash General Hospital |

HCAHPS Ratings

The Hospital Consumer Assessment of Healthcare Providers and Systems (HCAHPS) is a survey instrument developed to measure a hospital patient's perception of their care. Due to COVID reporting, these awards are based on the data that was supplied to the Flex program for 2020. These awards include hospitals that received top box scores greater than 90% for the global questions as well as hospitals that received four or five star ratings.

HIGH-ACHIEVING HCAHPS HOSPITALS

- | | |
|------------------------------|----------------------------------|
| • Hammond-Henry Hospital | • Morrison Community Hospital |
| • Hillsboro Area Hospital | • OSF Holy Family Medical Center |
| • Hopedale Medical Complex | |
| • Marshall Browning Hospital | • Wabash General Hospital |



2021 ANNUAL CONFERENCE & SPONSORSHIP LISTING

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Founded in 2011 by Adam Grad, ACI 340B Management is based in Boise, ID. Since inception, ACI has helped critical access and small, rural hospitals in over 20 states reap the benefits of the 340B Drug Pricing Program for their facilities and community by removing the burden of program management from the CFO and pharmacy staff for their clients. 340B is a complex program, and they bring decades of combined experience and knowledge to each project. It is their goal to bring the benefits of 340B to as many hospitals as possible.

ADKISSON SEARCH CONSULTANTS

(Organization Sponsor) – Booth 23

Address: 3901 General Electric Road
Bloomington, IL 61704

Contact: Shannon McKay, Vice President

Email: shannon@adkissonsearch.com

Phone: 866.311.0000

Website: www.adkissonsearch.com

Adkisson Search is a nationwide search firm with proven success in recruiting executives, physicians, advanced practitioners, and allied health professionals to small and rural environments. Adkisson Search works closely with all of their clients to help find the right candidate for their hospital. They have many years of experience and pride themselves on their ability to successfully place candidates in the right cultural environment.

AMERICOLLECT (Organization Sponsor) – Booth 25

Address: P.O. Box 1566
Manitowic, WI 54221

Contact: Bill Bollinger, Regional Director
of Ridiculously Nice Sales

Email: bill.bollinger@americollect.com

Phone: 586.530.8252

Website: www.americollect.com

When it comes to medical collections, Americollect's "Ridiculously Nice" approach accomplishes more than just recovering the most money. It creates a relationship of trust with the patient. By treating patients with respect and dignity, they feel like a person and not an amount to collect. Americollect works with healthcare providers to improve their medical collections, both with early out services and bad debt collection services.

AZALEA HEALTH – Booth 50

Address: 5871 Glenridge Drive, Suite 480
Atlanta, GA 30328

Contact: Scott Nielsen, Director

Email: scott.nielsen@azaleahealth.com

Phone: 317.440.5176

Website: <https://www.azaleahealth.com>

Azalea Hospital EHR provides a complete solution for your community and critical access and small, rural hospital. Azalea Health's hospital charting system reduces your IT footprint and overhead costs, helps you capture more revenue, and streamlines operations, all while improving patient care. From the Emergency Department to the last patient bill and payment, Azalea Health's complete hospital charting system has you covered. Azalea is with you and your community every step of the way.

BECKMAN COULTER – Booth 48

Address: 1099 Big Bend Station Drive
Manchester, MO 63088

Contact: Megan Garrett, Territory Sales Executive

Email: megarrett@beckman.com

Phone: 314.449.3768

Website: www.beckmancoulter.com

At Beckman Coulter Diagnostics, they are dedicated to advancing and optimizing the clinical laboratory. For more than 80 years, they have been a trusted partner – helping laboratory and other healthcare professionals provide better patient care by delivering the accurate diagnostic information they need, when they need it.



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Senex Services is a leading partner to small and midsize hospitals. We provide centralized billing, extended business office, self-pay receivables, and credentialing and enrollment services.

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BLUE & CO., LLC (Organization Sponsor and Break Sponsor) – Booth 26

Address: 2650 Eastpoint Parkway
Louisville, KY 40223

Contact: Todd Schiavone, Director

Email: tschiavone@blueandco.com

Phone: 502.992.3506

Website: www.blueandco.com

Blue & Co., LLC is an independent accounting and advisory firm with more than 450 associates in 10 offices across Indiana, Ohio, and Kentucky. Blue has over 120 associates exclusively serving the healthcare industry and specializing in reimbursement, audit and assurance, revenue cycle, tax, long-term care, business valuation and physician services. Blue works with over 1,500 healthcare providers, including more than 350 hospitals throughout the United States.

THE COMPLIANCE TEAM (Blue Star Partner) – Booth 15

Address: P.O. Box 160

Spring House, PA 19477

Contact: Kate Hill, Vice President Clinic Division

Email: khill@thecomplianceteam.org

Phone: 215.654.9110

Website: www.thecomplianceteam.org

Accreditation. Simplified. It's what sets The Compliance Team apart and why RHCs and CAHs choose us! Our plain language quality standards and team of advisors save you time and money. You will be prepared from start to survey with expert-led webinars, self-assessment checklists, and web-based patient satisfaction and outcomes benchmarking. We also offer innovative solutions. The Compliance Team is pioneering patient care with exclusive programs like EID and Swing Bed certifications. Plus, we expanded PCMH standards to integrate COVID outreach, engagement, and education.

CONSOCIATE HEALTH (Preferred Partner and Lunch Sponsor) – Booth 12

Address: 2828 N. Monroe Street
Decatur, IL 62526

Contact: Darren Reynolds, CEO / President

Email: darrenr@consociate.com

Phone: 217.520.1518

Website: www.consociate.com

Consociate Health partners with employers as a trusted advisor to deliver innovative employee benefit programs, healthcare plan administration, healthcare management, and wellness initiatives. Consociate Health is a leading expert in the healthcare industry – providing high-tech, high-touch personalized service guided by proprietary data and analytics.

CPS SUPPLY CHAIN SOLUTIONS – Booth 28

Address: 655 Metro Place South, Suite 450
Dublin, OH 43017

Contact: Adam Keller, Business Development Associate

Email: adam.keller@cpsscs.com

Phone: 513.377.4334

Website: www.cpspharm.com

CPS Supply Chain Solutions partners with hospitals to identify, implement, and sustain pricing below current GPO pricing without switching GPOs and ensuring best in class operations for the department.

DANSIG INSURANCE RISK ADVISORS (Preferred Partner and Lunch Sponsor) – Booth 12

Address: 111 East Decatur Street
Decatur, IL 62526

Contact: Katie White, Client Relations Consultant

Email: katiaw@dansig.com

Phone: 217.451.9004

Website: www.dansig.com

Dansig Insurance Risk Advisors specializes in employer benefit programs with a focus on the hospital industry. Our RiskLock process is designed to thoroughly assess your organization and situation from a risk management standpoint, identifying potential risk, then creating and implementing strategies to reduce and eliminate those risk issues in order to maximize profit. We develop and create comprehensive, cost-effective solutions, uniquely designed to meet your needs. We specialize in professional liability and cyber liability, and we offer other ancillary coverage beyond healthcare.

EFFICIENTC (Preferred Partner) – Booth 13

Address: W237 N2920 Woodgate Road #100
Pewaukee, WI 53072

Contact: Dave Glyzewski, Operations Director

Email: dglyzewski@os-healthcare.com

Phone: 262.544.4442

Website: www.os-healthcare.com

efficientC is a comprehensive denial prevention and claims management technology platform. Built by revenue cycle experts for revenue cycle users, efficientC combines easy-to-use denial analytics, an industry best claim scrubber, and clearinghouse technology to deliver the most complete denial prevention tool available. The efficientC platform reduces write-offs and improves cash flow, helping their customers get 95% of their claims paid in 20 days or less.

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The Swing Bed Certification exclusively from The Compliance Team provides CAH's the opportunity to develop best practice transitional care services, while validating to the community that better care is available in their "home community."

Beta tested to ensure excellence, the Swing Bed Certification delivers the evidence-based care that your CAH goes beyond just meeting the requirements and is elevating patient care. The performance metrics and swing bed specific patient satisfaction surveys raise patient confidence and make your CAH the transitional care destination of choice.

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Learn More

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EIDE BAILLY (Organization Sponsor) – Booth 8

Address: 1545 Associates Drive, Suite 101
Dubuque, IA 52002

Contact: Jared Heim, Partner

Email: jheim@eidebailly.com

Phone: 563.557.6169

Website: www.eidebailly.com/healthcare

As a Top 25 CPA firm with a leading healthcare practice, Eide Bailly provides audit, cost report, and consulting services for more than 250 critical access and small, rural hospitals across the United States.

EVIDENT – Booth 35

Address: 6600 Wall Street
Mobile, AL 36695

Contact: Jonathan Evans, Sales Manager

Email: jonathan.evans@evident.com

Phone: 800.711.2774

Website: www.evident.com

As part of the CPSI family of companies, Evident prepares its customers for the future of community healthcare by offering advanced EHR solutions, data analytics, and a collaborative support model, purpose-built for rural and community hospitals and physician practices.

FARNSWORTH GROUP, INC. – Booth 18

Address: 200 West College Avenue, Suite 301
Normal, IL 61761

Contact: Annapoorna Halepatali, Architect

Email: ahalepatali@f-w.com

Phone: 309.663.8436

Website: www.f-w.com

Farnsworth Group is a full-service architectural and engineering firm that offers a single source for hospital, clinic, and long-term care design services for both large and small healthcare facilities. They are committed to providing creative, practical, and knowledgeable services to hospitals throughout Illinois. Their experience with acute care and outpatient healthcare design, CMS, IDPH, NFPA Life Safety Code, infection control, and codes and regulations has been of great value to their clients.

GUARDIAN COMPLIANCE ADVISORS, LLC (Organization Sponsor) – Booth 20

Address: 1512 12th Street
Argyle, TX 76226

Contact: Jared McMahan, President

Email: jared.mcmahan@gca340b.com

Phone: 806.584.3191

Website: www.gca340b.com

Guardian Compliance Advisors (GCA340B) is a beginning-to-end 340B management company that provides a compliant, worry-free 340B contract pharmacy solution for critical access hospitals, sole community hospitals, and community health centers. GCA340B can help you start up a new contract pharmacy program, maximize the existing program, or take over management of an existing program.

HIV CARE CONNECT – Booth 29

Address: IPHA, 500 West Monroe, Suite 1E
Springfield, IL 62704

Contact: Melvin Laureano, Assistant Director
of HIV Programs

Email: mlaureano@ipha.com

Phone: 217.522.5687

Website: <https://hivcareconnect.com/>

Illinois HIV Care Connect is a statewide network providing medical case management, healthcare, and support services to people living with HIV. Information about the Illinois AIDS Drug Assistance Program (ADAP Medication Assistance), Ryan White Part B, Premium Assistance, and Housing Opportunities for Persons Living With AIDS (HOPWA), among other services, can be found at the Illinois HIV Care Connect website. Funding is provided by the Illinois Department of Public Health.

IATRICORP, LLC – Booth 36

Address: 3205 West 130th Street
Leawood, KS 66209

Contact: William Reed, Founder

Email: wreed@iatrix.com

Phone: 913.226.5559

Website: www.iatrix.com

Payment delays and increasing frequency of denials are diverting attention away from operations and growth strategies. IATRIX has an innovative solution that will alleviate these financial concerns. IATRIX can turn billing into revenue in 48 hours and increase net revenue up to 7% through automation and artificial intelligence management of denials, inappropriate CCI edits, coding, and contract non-compliance monitoring.

ICAHN – Welcome Booth

Address: 1945 Van's Way
Princeton, IL 61356


Contact: Pat Schou, Executive Director

Email: pschou@icahn.org

Phone: 815.875.2999

Website: www.icahn.org

ICAHN and its 57 member hospitals make it their over-arching goal to preserve access to rural healthcare while improving the vibrancy and viability of the communities served.



Do you have patients
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At Nationwide Prescription Connection, our goal is to make prescription drugs affordable by connecting patients with money-saving programs.

68% of readmissions are due to poor medication adherence.

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Helping patients to get the medication they need,
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Our program helps improve patient safety, satisfaction and outcomes by increasing medication adherence and reducing the number of adverse events and rehospitalizations.

CLOSE COLLABORATION »

We work with case management, care coordinators, healthcare educators, clinics, financial services, pharmacies and more to assist in-need patients.

SERVICES OFFERED»

- ✓ **Patient Prescription Assistance**
NPC will work with your providers and clinical team to help your patient get the medication they need shipped directly to their homes.
- ✓ **Inpatient Drug Replacement**
NPC will apply to get drug replacements for hospitals and patients when a medication is noncovered or the patient is uninsured/underinsured.
- ✓ **Prior Authorization Support**
NPC will provide support for prior authorization backlogs or full service.

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CWerner@npc-meds.com

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ILLINOIS DEPARTMENT OF PUBLIC HEALTH – Booth 52

Address: 535 W. Jefferson Street
Springfield, IL 62701

Contact: Julie Casper, SORH Director

Email: julie.casper@illinois.gov

Phone: 217.782.1624

Website: www.dph.illinois.gov

The Illinois Department of Public Health Center for Rural Health serves as the Illinois State Office of Rural Health, the Illinois Primary Care Office, and the State Loan Repayment Program as well as grantee for the Medicare Rural Hospital Flexibility Program and the Small Hospital Improvement Program. It is also the state point of contact for rural recruitment and the J-1 Visa Waiver program and other scholarship programs, all benefiting critical access hospitals.

ILLINOIS HEALTH & HOSPITAL ASSOCIATION – Booth 51

Address: 1151 E. Warrenville Road
Naperville, IL 60563

Contact: Matthew Angela, Senior Director,
Marketing and Customer Relations

Email: mangela@team-ihh.org

Phone: 630.276.5582

Website: www.team-ihh.org/business-resources

IHA offers a comprehensive portfolio of business resources to help hospitals, health systems, and other healthcare organizations compete in today's ever-changing healthcare market. We strive to offer competitive pricing and unmatched customer service that comes from our relentless focus on serving healthcare organizations for over 40 years.

INTEGRITAS (Organization Sponsor and Banner Sponsor) – Booth 24

Address: 2250 N. Illinois Avenue
Carbondale, IL 62901

Contact: Dave Valette, Director of Business
Development

Email: dvalette@integritasproviders.com

Phone: 618.833.1691

Website: www.integritasproviders.com

Integritas is a physician-owned staffing company based in the Midwest that brings providers and hospitals together to offer efficient, effective, and compassionate care.

THE JOINT COMMISSION (Blue Star Partner and Breakfast Sponsor) – Booth 9

Address: One Renaissance Boulevard
Oakbrook Terrace, IL 60181

Contact: Chad Larson, Executive Director

Email: clarson@jointcommission.org

Phone: 630.792.5830

Website: www.jointcommission.org

Achieving critical access hospital accreditation from The Joint Commission is a demonstration of a hospital's commitment to providing quality care and continuously improving that care.

KOMplete 340B SOLUTIONS – Booth 19

Address: 10200 Independence Parkway #103
Plano, TX 77025

Contact: Harry Norsworthy, CEO

Email: h.norsworthy@komplete340b.com

Phone: 214.773.7967

Website: www.komplete340b.com

Komplete 340B Solutions is an independent minority 340B consulting firm, founded in July of 2019 with a focus on serving rural hospitals. Texas-based owner and CEO, Harry Norsworthy, RPh, 340B ACE, has over 22 years of experience in 340B and 35 years of experience in professional pharmacy. Its leadership team and advisors are Advanced Certified Experts (ACE) and professionals who have performed hundreds of independent 340B audits across the country, certifying that each covered entity is 100% HRSA compliant while optimizing 340B savings and revenue enhancement, resulting in significant financial profitability.

THE KORTE COMPANY – Booth 41

Address: 12441 U.S. Highway 40
Highland, IL 62249

Contact: Stephen Dailey, FACHE, Healthcare Consultant

Email: stephen.dailey@korteco.com

Phone: 314.242.0262

Website: www.korteco.com

The Korte Company provides integrated healthcare design and construction solutions for your critical access and small, rural hospital. From planning to design through construction, The Korte Company can do it all and from a single source.

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We provide *long-term* staffing solutions.

Integritas is a physician-owned staffing company based in the central U.S. that brings physicians and hospitals together to provide efficient, effective, and compassionate care to the communities we serve. We tailor our services to client needs, and are currently providing the following staffing services to hospitals throughout the Midwest:

Emergency Department
Hospitalist
Urgent Care



We would love to learn how you are serving your community and what obstacles you face to meeting your goals!

Please reach out to us to set up a call or schedule an in-person visit!

618.833.1691

integritasproviders.com/services

*Together, we can
provide great care to
your community.*



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LABCORP – *Booth 38*

Address: 11751 Interchange Drive
Louisville, KY 40229

Contact: Justin Powers, Hospital Development
Executive

Email: powerj1@labcorp.com

Phone: 502.264.1037

Website: www.labcorp.com

Labcorp Diagnostics offers a comprehensive menu of laboratory testing through an integrated network of primary and specialty laboratories across the U.S. and Canada. The network is supported by a sophisticated IT system with more than 65,000 electronic interfaces to deliver test results, nimble and efficient logistics, and local labs offering rapid response testing. Labcorp offers a growing menu of nearly 5,000 tests, including a wide range of clinical, anatomic pathology, and genetic testing.

LIPIC'S ENGAGEMENT – *Booth 30*

Address: 10030 Big Bend Road
St. Louis, MO 63122

Contact: Shawn McSparin, Business Development -
Illinois

Email: smcsparin@lipic.com

Phone: 618.530.2219

Website: www.lipic.com

Lipic's Engagement is a fifth generation, family-owned, employee engagement, lab coat/scrub/apparel program, service awards, recognition programs, and branded product business, located in St. Louis. Founded in 1863, Lipic's Engagement is proud to assist hospitals with developing and retaining quality employees. How can we help you?

MAGNET SOLUTIONS (*Blue Star Partner*) – *Booth 5*

Address: 2223 Broadway
Scottsbluff, NE 69361

Contact: Richard Rogers, Vice President
of Strategic Services

Email: richard.rogers@ar-solutions.biz

Phone: 414.690.6099

Website: www.ar-solutions.biz

Magnet Solutions serves the self-pay account management needs of critical access to medium-sized providers in a 501(r) compliant process. Its rural roots give them a unique perspective when exceeding the customer service intensive expectations of providers in small communities. Magnet Solutions' approach helps to transform the business relationship between providers and patients into one of mutual respect and understanding of the financial obligations of each. Their success among ICAHN members is well known.

MANAGED CARE PARTNERS

(*Speaker Sponsor*) – *Booth 14*

Address: 875 N. Addison Avenue, Suite 200
Elmhurst, IL 60126

Contact: Keith Leitzen, President

Email: kleitzen@mngdcare.com

Phone: 630.936.4211

Website: www.managedcarepartners.net

Founded in 1994, Managed Care Partners provides outsourced managed care and revenue enhancement services to acute care and critical access hospitals, health systems, and affiliated practitioners throughout the United States. Their team includes attorneys, analysts, and specialists in contract evaluation and negotiation, credentialing, reimbursement modeling, payment auditing, and employer solutions.

MCKENDREE UNIVERSITY – *Booth 17*

Address: 701 College Road
Lebanon, IL 62254

Contact: Richelle Rennegarbe, Nursing Division Chair/
MHA & DNP Program Director

Email: rarennegarbe@mckendree.edu

Phone: 618.537.2148

Website: www.mckendree.edu

McKendree University Division of Nursing offers an RN to BSN completion program; MSN in the following tracks of Management, Education, and Population Health; and DNP in Ethical Leadership, as well as an MHA and MBA. McKendree University has partnered with ICAHN to offer a 10% discount to ICAHN members. For more information regarding the various programs, call 618.537.6507 or cjfairlie@mckendree.edu.

MEDICAL OUTSOURCING SOLUTIONS – *Booth 31*

Address: 1755 DeKalb Avenue
Sycamore, IL 60178

Contact: Janet Hausenbauer, Regional Sales Manager

Email: jhausenbauer@micmos.com

Phone: 630.258.3336

Website: info@micmos.com

Medical Outsourcing Solutions provides turnkey solutions to hospitals, cardiologists, and internal medicine groups. They provide equipment, staffing, license, and service – all at no upfront costs to your facility. Medical Outsourcing Solutions can structure a plan based on your needs. They also provide staffing services as well as expanded coverage with the use of their mobile nuclear camera.



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THE MEDICUS FIRM – *Booth 16*

Address: 7324 Skillman Street, 2024
Dallas, TX 75231

Contact: Sarah Dotson, Director of Business
Development

Email: sdotson@themedicusfirm.com

Phone: 214.382.9923

Website: <https://www.themedicusfirm.com/>

Founded in 2001, The Medicus Firm provides industry-leading permanent provider recruitment services to healthcare facilities nationwide. Placing thousands of providers since the start, The Medicus Firm leverages an expansive network, a dedicated, industry-expert recruitment team, modern technology, advanced intelligence data, and hyper-targeted marketing strategies and tactics to help fill your candidate pipeline. The company is a nine-time winner of the Best of Staffing Client Satisfaction award, presented by ClearlyRated.

MED ONE GROUP – *Booth 45*

Address: 10712 South 1300 East
Sandy, UT 84094

Contact: Julie Harrison, Equipment Finance Sales
Executive

Email: jharrison@medonegroup.com

Phone: 331.777.0371

Website: www.medonegroup.com

Med One Group is one of the largest independent medical equipment leasing and rental companies in the healthcare industry. With over 30 years in business, Med One has served over half of the nation's acute care hospitals and many other healthcare facilities with leasing, rental, sales, and service solutions. Med One Group makes medical equipment available with simple processes and dedicated service.

MIDWEST ENERGY, INC.

(Preferred Partner) – Booth 11

Address: 16W559 S. Frontage Road
Burr Ridge, IL 60527

Contact: Mark Beci, Principal

Email: mbeci@midwestenergyinc.com

Phone: 630.887.8881

Website: www.midwestenergyinc.com

Midwest Energy is Illinois' premier energy supply and management resource for business energy buyers. Midwest Energy has been involved in electricity and natural gas deregulation since its inception in Illinois. Midwest Energy, Inc. assists its customers in lowering their energy costs through the purchasing of low cost energy supply and optimizing utility rates.

MIDWEST HEALTH CARE, INC. – *Booth 33*

Address: 326 South Mount Auburn Road
Cape Girardeau, MO 63703

Contact: Mark Schultz, Manager Consulting Services

Email: mschultz@mwhc.net

Phone: 573.450.3735

Website: www.mwhc.net

Midwest Health Care, Inc. specializes in services to hospitals and physician practices. They provide medical practice billing services, credentialing, enrollment services, and rural health clinic consulting, with 20-plus years' experience. Midwest Health Care strives to provide quality consulting and management services to the medical community which enables essential functions of medical practices and improves access to primary care services in underserved areas.

MTM RECOGNITION – *Booth 34*

Address: 615 South Sixth Street
Princeton, IL 61356

Contact: Tracy Spencer, Recognition Consultant

Email: tspencer@mtmrecognition.com

Phone: 815.878.9954

Website: www.mtmrecognition.com

At MTM Recognition, they celebrate champions! The need to be recognized is among the strongest human desires. From the corporate arena to a sports arena and everything in-between, they can assist you in celebrating your champions and increasing engagement. MTM has solutions that range from custom manufactured rings, watches, and jewelry to custom awards and trophies, to customized social recognition solutions. You can use their 50 years of experience to create a recognition solution to meet your needs.

NATIONWIDE PRESCRIPTION CONNECTION

(Blue Star Partner) – Booth 10

Address: 11233 Elderberry Court
Clermont, FL 34715

Contact: Chastity Werner, CEO/President

Email: cwerner@npc-meds.com

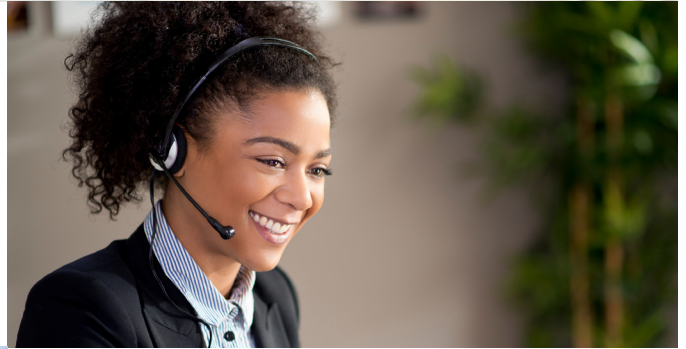
Phone: 314.920.7938

Website: www.npc-meds.com

Nationwide Prescription Connection (NPC) works with hospitals and clinics to help their patients get the medication they need but cannot afford. Do you have patients that are impacted by cost-related medication nonadherence or is your organization absorbing expenses for infusion medications due to uninsured or underinsured patients? NPC is here to help! Services offered include medication assistance, infusion drug replacement, prior authorization, and backend support.

Set your Self Pay in Motion And Watch it Flow With Ease

Facing a labor shortage?
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from getting by, to
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got you covered.**



"Magnet Solutions' staff is skilled in conflict resolution and conscientious of collection techniques in rural Illinois to effectively collect and balance relationships with patients. They are very professional and easy to work with."

- Lori Gutierrez , CFO for Rochelle
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O'SHEA BUILDERS (*Organization Sponsor and Hospital Video Award Sponsor*) – **Booth 2**

Address: 3401 Constitution Drive
Springfield, IL 62711

Contact: Tyler Cormeny, Vice President

Email: tyler@osheabuilders.com

Phone: 217.836.4953

Website: www.osheabuilders.com

O'Shea Builders is the premier healthcare construction resource for ICAHN hospitals. Its healthcare construction experts specialize in navigating the delicate environments that exist in healthcare settings and protecting your patients, staff, and visitors.

PATIENTPOINT – **Booth 32**

Address: 5300 Maryland Way
Brentwood, TN 37122

Contact: Cory Krueger, VP, Digital Marketing Solutions

Email: cory.krueger@patientpoint.com

Phone: 513.518.4349

Website: www.patientpoint.com

PatientPoint offers full-service digital marketing solutions, from website development, listing and reputation management, patient acquisition, content management, and more. PatientPoint customizes solutions to your goals while working with your budget to provide the right solution.

PG DESIGN + BUILD – **Booth 37**

Address: 6000 East State Street, Suite 502
Rockford, IL 61108

Contact: Steve Howlett, Architect/Owner

Email: tricia@pgarch.com

Phone: 815.494.6152

Website: www.pgarch.com

PG Design + Build is an integrated architectural planning, design, and construction company. They leverage 50-plus years of healthcare facility experience to help their clients navigate the choices and complexities of the plan-design-build process. PG Design + Build's deep knowledge of healthcare operations and unique code compliance requirements enhances every completed project and offers their clients tremendous peace of mind.

PHARMAFORCE – **Booth 54**

Address: 985 Old Eagle School Road, Suite 505
Wayne, PA 19087

Contact: Steve Ludwigs, Sales Executive

Email: sludwigs@thepharmaforce.com

Phone: 314.740.2486

Website: https://www.thepharmaforce.com/

During PharmaForce's many years working for others in 340B, we knew Third Party Administration could be bet-

ter. The industry was stuck. So, we built PharmaForce. We hire only the most experienced professionals with the insights to design and utilize the most innovative technology solutions – all to make 340B more accessible, flexible, transparent, and responsive so that clients no longer need to wait to optimize their programs.

P.J. HOERR, INC. (*Organization Sponsor*) – **Booth 22**

Address: 107 North Commerce Place
Peoria, IL 65201

Contact: Scott Rinkenberger, Vice President /
Director of Healthcare

Email: scott@pjhoerr.com

Phone: 309.688.9567

Website: www.pjhoerr.com

P.J. Hoerr, Inc., was established in 1914 and has been involved in healthcare master planning and construction for over 30 years. Its resume of past and current healthcare projects numbers well into the thousands. P.J. Hoerr has partnered with many healthcare providers, including multiple ICAHN members, to develop increased efficiencies in the planning, design, and construction process.

PSYCHIATRIC MEDICAL CARE – **Booth 42B**

Address: 8 Cadillac Drive, Suite 230
Brentwood, TN 37027

Contact: Pete Underwood, Senior Director
of Development

Email: pete@psychmc.com

Phone: 972.948.2538

Website: www.psychmc.com

Psychiatric Medical Care (PMC) is one of the largest behavioral health management and tele-psych firms in the US, with over 250 locations across 30 states, including programs in Illinois. The company was founded by a nationally recognized psychiatrist focused on bringing mental health services to patients and their families living in rural communities.

RECEIVABLE RECOVERY PARTNERS – **Booth 46**

Address: 1600 South Franklin Road
Indianapolis, IN 46239

Contact: Tom Loughery, VP of Sales

Email: tom@rrpllc.com

Phone: 317.501.5488

Website: www.rrpllc.com

Receivable Recovery Partners/Outsource Billing Services handles all hospital revenue cycle needs. They are a true extension of the hospital's business office: early-out, insurance billing and clean-up, payment monitoring, and special projects. Receivable Recovery Partners handles all things related to bad debt services.



"Anchoring your Business Office
to Our Professional Staff."

Partnership is...

Protecting your interest by *raising the standard*® in receivable recovery services. Placing our clients first is easy because we understand the challenges you face. Providing technology, services and experience to meet your goals – is our goal.

We believe experience counts. We're here to show you the possibilities, whether it's by incorporating a new strategy or getting a fresh take on a current process.

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REDITUS LABORATORIES, LLC (*Speaker Sponsor*) – Booth 27

Address: 200 Enterprise Drive
Pekin, IL 61554

Contact: Mark Rossi, General Counsel

Email: mark.rossi@redituslabs.com

Phone: 309.241.0778

Website: www.redituslabs.com

Reditus Laboratories, LLC is a CLIA/CAP Accredited Life Science Laboratory providing the finest in diagnostic testing to state/local governments, hospitals, nursing homes, physician groups, schools, and private employers. Our experienced team of medical experts provides a full spectrum of services including: COVID-19 testing, Molecular/PCR, Next Generation Sequencing, Microbiology, Histology, Cytology, Hematology, Serology, and General Chemistry. We specialize in molecular diagnostics (DNA-PCR) and next generation genome sequencing, along with real-time PCR assays.

RPHINNOVATIONS – Booth 42

Address: 1401 Branding Avenue, Suite 360
Downers Grove, IL 60515

Contact: Ryan DiGiovanni, Business Development Manager

Email: rdigiovanni@rphinnovations.com

Phone: 630.963.0024

Website: www.rphinnovations.com

RPhInnovations, LLC provides comprehensive 340B program operations and compliance support service to covered entities focused on maximizing the benefits of 340B for the communities they serve. Although 340B claims processing is part of their service portfolio, RPhInnovations' services go far beyond those typically offered by third party administrators. Their clients view RPhInnovations as a strategic partner in managing the demands of 340B compliance and value.

RSRH CONSULTING, LLC (*Organization Sponsor*) – Booth 21

Address: 16016 Vale Ridge Drive
Charlotte, NC 28278

Contact: Bill Garry, Principal

Email: wjgarry@rsrhconsultingllc.com

Phone: 843.298.6172

Website: www.rsrhconsultingllc.com

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SENEX (*Blue Star Partner and Tote Bag Sponsor*) – Booth 10

Address: 3077 E. 98th Street, Suite 250
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Contact: Stephanie Jobe, CEO

Email: jobesl@senexco.com

Phone: 317.362.1813

Website: www.senexco.com

Senex Services, a woman-owned company based in Indianapolis, IN, is a leading partner to small and mid-sized hospitals providing centralized billing, extended business office, self-pay receivables, and credentialing and enrollment services. Our mission is to provide transparent, compassionate, and professional services to hospitals and providers, regardless of size, that maximizes revenues, assists patients, and ensures compliance, all while preserving their community reputations. We are a proud ICAHN Blue Star Partner.

SIEMENS HEALTHINEERS – Booth 44

Address: 2 Edgewater Drive
Norwood, MA 02062

Contact: Joe Bosnick, Point of Care Account Executive

Email: joseph.bosnick@siemens-healthineers.com

Phone: 224.385.4988

Website: <https://www.siemens-healthineers.com/en-us/blood-gas>

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STL COMMUNICATIONS, INC. (*Blue Star Partner*) – Booth 6

Address: 100 Chesterfield Business Parkway #300
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Contact: Dave Leidholdt, Vice President of Sales

Email: kimkelley@stlcom.com

Phone: 314.205.7101

Website: www.stlcom.com

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For more information contact:

Bryan Zowin

Business Development

b.zowin@redituslabs.com

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STRATEGIC REIMBURSEMENT GROUP, LLC *(Organization Sponsor) – Booth 7*

Address: 360 West Butterfield Road, Suite 310
Elmhurst, IL 60126

Contact: Robert Gienko, Jr., Partner

Email: robert.gienko@srgroupllc.com

Phone: 773.484.3660

Website: www.srgroupllc.com

Strategic Reimbursement Group, LLC is a Medicare, Medicaid, and third party consulting firm focused exclusively on ensuring compliance while maximizing reimbursement and cash flow for its healthcare clients across the country. Strategic Reimbursement Group was founded in 1975 to assist hospitals in preparing their Medicare and other third party cost reports, DSH, bad debts, and IDOR.

TALIS BIOMEDICAL – Booth 47

Address: 230 Constitution Drive
Menlo Park, CA 94025

Contact: Sandria Snaith, Territory Account Manager

Email: ssnaith@talisbio.com

Phone: 832.998.0014

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TRUBRIDGE – Booth 53

Address: 6600 Wall Street
Mobile, AL 36695

Contact: Jamie Hodge, Account Manager

Email: jamie.hodge@trubridge.com

Phone: 877.543.3635

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Address: 6754 Shadydale
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Contact: Dan Bommarito, Director Sales - Midwest

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ULTRAGROUP LLC (Blue Star Partner) – Booth 3

Address: 651 East Fourth Street, Suite 100
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Contact: Karen Fauer, Chief Financial Officer

Email: kfauer@ultragrouphhealthcare.com

Phone: 423.648.9880

Website: www.ultragrouphhealthcare.com

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Address: 1907 Keller Andrews Road
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Contact: Philip Stuemke, VP of Sales

Email: philip@unitedinfusion.com

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WEBCAREHEALTH (Blue Star Partner) - Booth 4

Address: 2525 North Ankeny Boulevard, Suite 121
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Contact: Mark Stalcup, Clinical Solutions Director

Email: mstalcup@webcarehealth.com

Phone: 314.482.8574

Website: www.webcarehealth.com

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Address: 12 Sunnen Drive, Suite 100
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Contact: Sarah Bundy, Director of Strategic Pursuits

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Address: 4013 NW Expressway, Suite 675
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Contact: Jamon Herndon

Email: jamon.herndon@vizientinc.com

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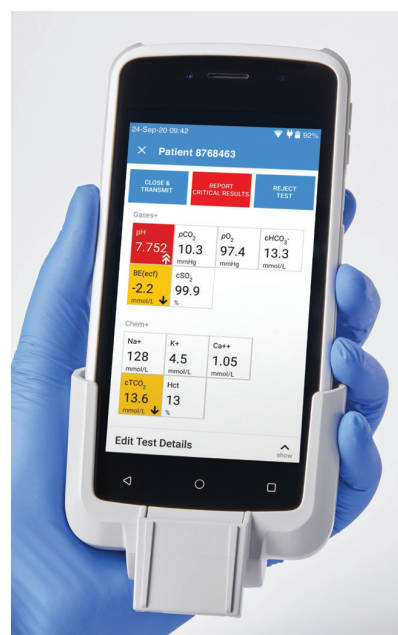
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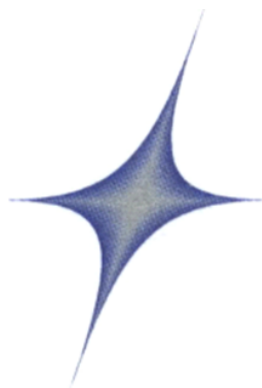


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